



<https://jobable.govhelp.in/job/wipro-job-vacancy-hiring-now-job-search-customer-success-manager/>

Wipro Job Vacancy Hiring Now – Job Search – Customer Success Manager

Hiring organization
Wipro

Job Location

India
Remote work from: IND

Date posted
February 12, 2024

(adsbygoogle = window.adsbygoogle || []).push({});

Valid through
31.08.2024

Base Salary

USD 20 - USD 30

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});
(adsbygoogle = window.adsbygoogle || []).push({});

Description

Wipro Job Vacancy Hiring Now

As a Customer Success Manager (CSM), you will be the primary point of contact for assigned clients, responsible for their success journey with Wipro. You will build strong relationships, proactively identify and address client needs, and ensure their satisfaction and continued business with Wipro.

(adsbygoogle = window.adsbygoogle || []).push({});

Wipro Careers

Responsibilities:

- **Onboarding and Enablement:** Guide new clients through the onboarding process, ensuring they understand our solutions and can leverage them effectively. Provide ongoing training and support to maximize adoption and value realization.
- **Relationship Management:** Build and maintain strong relationships with clients, fostering trust and open communication. Proactively identify client needs and challenges, and work collaboratively to find solutions.
- **Success Measurement and Reporting:** Track and measure key performance indicators (KPIs) to assess client success and identify areas for improvement. Regularly report on client progress and satisfaction to stakeholders.
- **Product Expertise:** Stay up-to-date on Wipro's solutions and services, gaining deep knowledge to effectively advise clients and answer their

technical and business questions.

- **Problem-Solving:** Identify and resolve client issues promptly and efficiently, ensuring their satisfaction and minimizing business disruption.

(adsbygoogle = window.adsbygoogle || []).push({});

If You Want to Get Notifications about Various Jobs, Join our Telegram Channel Now and Get notified Daily about the Latest Jobs



Wipro Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with clients.
- Strong analytical and problem-solving skills, with the ability to identify root causes and develop solutions.
- Proactive and self-motivated, with a strong work ethic and a commitment to exceeding expectations.
- Ability to work independently and as part of a team, collaborating effectively with colleagues across different departments.
- Strong understanding of customer relationship management (CRM) best practices.

Tags:

wipro recruitment,wipro recruitment 2024,wipro latest recruitment,wipro recruitment process,wipro job recruitment 2024,wipro recruitment 2024 freshers,wipro hiring

If You Want to Get Notification about Various Jobs, Join our WhatsApp Channel Now and Get notified Daily about Latest Jobs



Important Links

Find the Link in [Apply Now](#) Button

```
(adsbygoogle = window.adsbygoogle || []).push({});
```

```
(adsbygoogle = window.adsbygoogle || []).push({});
```