



<https://jobable.govhelp.in/job/vivo-recruitment-2024-job-recruitment-sales-operations-manager-post/>

Vivo Recruitment 2024 – Job Recruitment – Sales Operations Manager Post

Hiring organization
Vivo

Job Location

India
Remote work from: IND

Date posted
December 30, 2023

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Valid through
31.08.2024

Base Salary

USD 11,200 - USD 18,200

APPLY NOW

Qualifications

12th/ Graduate

Employment Type

Full-time

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Description

Vivo Recruitment 2024

Vivo is a vibrant and innovative brand committed to bringing cutting-edge technology and exceptional user experiences to smartphone users around the world. With a focus on sleek design, cutting-edge features, and powerful performance, Vivo smartphones have captured the hearts of millions. As a Sales Operations Manager at Vivo, you'll play a pivotal role in supporting and propelling our sales growth across various markets.

Vivo Careers

Responsibilities:

- Develop and implement data-driven sales strategies and operational plans to achieve ambitious sales targets.
- Manage and optimize sales forecasting and demand planning processes.
- Design and implement effective sales reporting and performance dashboards to track progress and identify areas for improvement.
- Collaborate with cross-functional teams (marketing, finance, supply chain) to ensure seamless sales operations and alignment with overall business objectives.
- Analyze market trends and competitor activity to stay ahead of the curve and develop winning sales strategies.
- Identify and implement process improvement initiatives to streamline sales operations and reduce costs.
- Manage and motivate a team of sales professionals to achieve individual

and team goals.

- Foster a collaborative and results-oriented work environment within the sales organization.

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Vivo Jobs near me

Skills:

- A Bachelor's degree in Business Administration, Marketing, or a related field (preferred).
- Minimum 5 years of proven experience in sales operations management, ideally within the consumer electronics or mobile phone industry.
- Strong analytical and problem-solving skills, with the ability to identify and solve complex sales challenges.
- Excellent communication, interpersonal, and leadership skills.
- Proficiency in data analysis tools and reporting software.
- Proven track record of exceeding sales targets and implementing successful process improvements.
- A passion for technology and the mobile phone industry.
- A strategic thinker with the ability to see the big picture and develop effective sales strategies.

Important Links **Find the Link in [Apply Now](#) Button**

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