



<https://jobable.govhelp.in/job/vi-recruitment-2023-24-latest-job-sales-consultant-post/>

VI Recruitment 2023-24 – Latest Job – Sales Consultant Post

Hiring organization
VI

Job Location

India
Remote work from: IND

Date posted
December 23, 2023

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Valid through
31.08.2024

Base Salary

USD 10,800 - USD 19,200

APPLY NOW

Qualifications

12th/ Graduate

Employment Type

Full-time

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Description

VI Recruitment 2023-24

VI, a leading provider of [VI's area of expertise, e.g., telecommunications, technology solutions, financial services], is searching for dynamic and results-oriented Sales Consultants to join our ever-expanding team in [City, State/Country]. In this fast-paced and rewarding role, you'll be the face of VI, guiding customers towards the perfect solutions for their needs, exceeding sales targets, and contributing to the company's continued growth.

VI Careers

Responsibilities:

- **Customer Champion:** Proactively identify and understand customer needs, recommending VI products and services that perfectly fit their requirements.
- **Solution Architect:** Craft tailor-made solutions for individual customers, demonstrating the value proposition of VI's offerings with clarity and enthusiasm.
- **Negotiation Ninja:** Negotiate win-win deals with customers, ensuring mutually beneficial outcomes and exceeding sales targets.
- **Relationship Builder:** Foster strong relationships with customers, building trust and loyalty through exceptional service and ongoing support.
- **Communication Ace:** Deliver clear and concise presentations, effectively communicate product features and benefits, and address customer inquiries with confidence.

- **Team Player:** Collaborate seamlessly with colleagues across departments to ensure a smooth customer journey and maximize sales potential.

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VI Jobs near me

Skills:

- **Excellent Communication Skills:** Strong written and verbal communication skills, with the ability to actively listen, understand customer needs, and present information persuasively.
- **Sales Savvy:** A proven track record of success in exceeding sales targets and achieving revenue goals.
- **Product Knowledge:** In-depth understanding of VI's products and services, with the ability to explain features and benefits effectively.
- **Relationship Building:** The ability to build rapport and trust with customers, fostering long-term relationships.
- **Time Management Master:** Adept at managing time effectively, prioritizing tasks, and meeting deadlines in a fast-paced environment.
- **Resilience and Adaptability:** The ability to handle rejection, overcome challenges, and adapt to changing circumstances with a positive attitude.

Important Links

Find the Link in [Apply Now](#) Button

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