

<https://jobable.govhelp.in/job/vedantu-recruitment-2024-job-application-outside-sales-representatives-posts/>

Vedantu Recruitment 2024 – Job Application – Outside Sales Representatives Posts

Hiring organization
Vedantu

Job Location

Avani Sringeri mutt, 560086, Bangalore, Karnataka, India

Date posted

March 16, 2024

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Valid through

31.08.2024

Base Salary

USD 13 - USD 23

APPLY NOW

Qualifications

Graduate, 12th Pass

Employment Type

Full-time

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Description

Vedantu Recruitment 2024

As an Outside Sales Representative at Vedantu, you will play a pivotal role in driving our sales growth by building relationships with potential customers and introducing them to our innovative educational solutions. You will be responsible for prospecting for new leads, qualifying them, and converting them into paying customers. This is an exciting opportunity to make a real difference in the lives of students by providing them with access to high-quality education.

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Vedantu Careers

Responsibilities:

- Generate leads through various channels (phone calls, email outreach, attending industry events)
- Qualify leads by understanding their needs and pain points
- Deliver engaging presentations showcasing Vedantu's educational solutions
- Negotiate and close deals to achieve set sales targets
- Build strong relationships with clients and ensure their satisfaction
- Maintain accurate records and reports of your sales activities

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Vedantu Jobs For Freshers

Skills:

- Excellent communication and interpersonal skills
- Strong presentation and negotiation skills
- Ability to build rapport and trust with clients
- Self-motivated and results-oriented with a drive to succeed
- Excellent time management and organizational skills
- Proficient in using CRM software (Customer Relationship Management)

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