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Telemarketer in JWS Steel – Jobs For Freshers – JWS Steel Careers

Hiring organization
JWS Steel

Job Location

India
Remote work from: IND

Date posted
January 29, 2024

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Valid through
31.08.2024

Base Salary
USD 12 - USD 20

APPLY NOW

Qualifications
Graduate, 12th

Employment Type
Full-time

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Description

Telemarketer in JWS Steel

We are seeking a passionate and driven Telemarketer to join our dynamic team at JWS Steel. In this role, you will play a crucial part in expanding our customer base and generating leads for our high-quality steel products. You will be responsible for making outbound calls to potential clients, identifying their needs, and presenting our offerings in a persuasive and informative manner. If you thrive in a fast-paced environment, enjoy exceeding expectations, and have a genuine interest in building relationships, this opportunity could be perfect for you.

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JWS Steel Careers

Responsibilities:

- Prospect for and identify potential new customers within assigned territories.
- Initiate outbound calls to introduce JWS Steel and its products/services.
- Engage in professional and informative conversations to understand customer needs and pain points.
- Present relevant JWS Steel solutions in a clear, concise, and persuasive manner.
- Respond to customer inquiries and objections confidently and professionally.
- Qualify leads and schedule appointments for sales representatives.
- Maintain accurate records of all calls and interactions within the CRM

system.

- Contribute to the achievement of individual and team sales targets.

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JWS Steel Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, both written and verbal.
- Strong ability to build rapport and establish trust with customers over the phone.
- Active listening skills and the ability to identify customer needs effectively.
- Persuasive and convincing communication style.
- Ability to handle objections professionally and confidently.
- Strong organizational skills and the ability to manage multiple tasks simultaneously.
- Proficient in CRM software and other relevant business tools.
- Detail-oriented and able to maintain accurate records.

Tags:

jsw steel ltd,jsw steel shorts,jsw steel,jsw company,mis sangitajindal fan,jindal family,jswgroup,sajjan jindal interview,jswcompany owner,mr sajjanjindalfan,how to join jindal,jindal,shortyt,shortviral,path jindal,sajjan jindal,shortviral2022,shortjsw,vairaljsw

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