TATA sky Recruitment 2023-24 – Private Job – Chief Sales Officer Post

Hiring organization
TATA sky

Date posted
December 28, 2023

Valid through
31.08.2024

APPLY NOW

Job Location
India
Remote work from: IND

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Base Salary
USD 11,200 - USD 18,000

Qualifications
12th/ Graduate

Employment Type
Full-time

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Description

TATA sky Recruitment 2023-24

We are looking for a dynamic and experienced Chief Sales Officer to lead our sales organization and drive revenue growth for TATA Sky. The ideal candidate will have a proven track record of success in the telecommunications industry, a deep understanding of the Indian market, and a strong ability to build and motivate high-performing teams.

TATA sky Careers

Responsibilities:

- Develop and implement sales strategies to achieve revenue and subscriber growth targets.
- Manage and lead a team of regional sales managers and account executives.
- Develop and maintain relationships with key decision-makers at potential and existing customers.
- Negotiate and close deals for new and existing customers.
- Oversee the sales budget and forecast revenue.
- Analyze sales data and identify trends to improve sales performance.
- Develop and implement sales training programs.
- Stay up-to-date on the latest industry trends and technologies.

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TATA sky Jobs near me

Skills:

- Bachelor's degree in business administration, marketing, or a related field.
- 15+ years of experience in sales management, with a proven track record of success in the telecommunications industry.
- Strong understanding of the Indian market and consumer landscape.
- Excellent leadership and communication skills.
- Proven ability to build and motivate high-performing teams.
- Negotiation and closing skills.
- Strong analytical and problem-solving skills.

Important Links **Find the Link in** [Apply Now](#) **Button**

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