

Sales Operations Manager – Latest Job Notification – PhonePe Jobs Hiring For Freshers

Hiring organization
PhonePe

Job Location

India
Remote work from: IND

Date posted
February 5, 2024

(adsbygoogle = window.adsbygoogle || []).push({});

Valid through
31.08.2024

Base Salary

USD 10 - USD 21

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});

Description

Sales Operations Manager

As a Sales Operations Manager at PhonePe, you'll play a pivotal role in our journey to achieve ambitious sales targets. You'll be responsible for driving operational excellence by owning and optimizing the sales funnel, implementing data-driven strategies, and providing actionable insights to our sales teams.

(adsbygoogle = window.adsbygoogle || []).push({});

PhonePe Careers

Responsibilities:

- **Process Optimization:** Identify and implement improvements to sales processes, tools, and technologies to enhance efficiency and effectiveness.
- **Data Analysis & Insights:** Analyze sales data to identify trends, bottlenecks, and opportunities for improvement. Generate reports and dashboards to provide actionable insights to sales leadership and teams.
- **Sales Force Automation:** Manage and optimize the CRM system, ensuring data accuracy and compliance with best practices.
- **Sales Enablement:** Collaborate with marketing and product teams to develop sales collateral, training materials, and playbooks to empower sales reps.
- **Performance Management:** Track and monitor key sales metrics, set targets, and measure performance against goals.
- **Reporting & Forecasting:** Prepare accurate and timely sales reports and forecasts to inform strategic decision-making.

(adsbygoogle = window.adsbygoogle || []).push({});

If You Want to Get Notifications about Various Jobs, Join our Telegram Channel Now and Get notified Daily about the Latest Jobs



Phonepe Jobs For Freshers

Skills:

- Minimum 3-5 years of experience in sales operations or a related field.
- Proven track record of successfully identifying and implementing process improvements.
- Strong analytical and problem-solving skills with expertise in data analysis tools (e.g., Excel, Tableau).
- Excellent communication, collaboration, and interpersonal skills.
- Ability to work independently and as part of a team in a fast-paced environment.

Tags:

recruitment 2024,phonepe job vacancy,latest engineering jobs,talk with abdul,job vacancy 2024,job updates in hindi,latest job vacancy 2024,latest job updates in hindi,latest job notification 2024,latest jobs for freshers 2024,latest job updates,jobs

If You Want to Get Notification about Various Jobs, Join our WhatsApp Channel Now and Get notified Daily about Latest Jobs



Important Links

Find the Link in [Apply Now](#) Button

```
(adsbygoogle = window.adsbygoogle || []).push({});
```

```
(adsbygoogle = window.adsbygoogle || []).push({});
```