



<https://jobable.govhelp.in/job/sales-executive-job-change-zomato-vacancy-for-you/>

## Sales Executive – Job Change – Zomato Vacancy For You

### Job Location

India  
Remote work from: IND

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### Base Salary

USD 11 - USD 22

### Qualifications

Graduate, 12th

### Employment Type

Full-time

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### Description

## Sales Consultant

Zomato is on a mission to connect people with great food experiences. As a Sales Executive, you'll play a vital role in expanding our network of restaurants, ensuring we offer the widest variety and best possible service to our users. You'll be responsible for onboarding new restaurants, fostering strong partnerships, and helping them leverage Zomato's platform to reach new customers and grow their business.

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## Zomato Careers

### Responsibilities:

- Proactively identify and target potential restaurant partners across various cuisines and categories.
- Clearly communicate the value proposition of Zomato's services (advertising, online ordering, Zomato Gold) to restaurant owners and managers.
- Negotiate and close deals with restaurants, ensuring they understand and agree to the terms of our partnership.
- Build strong relationships with restaurant partners, providing ongoing support and ensuring their satisfaction with Zomato's platform.
- Achieve and exceed assigned sales targets.
- Maintain accurate records and reports of your sales activities.

### Hiring organization

Zomato

### Date posted

March 5, 2024

### Valid through

31.08.2024

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### **Zomato Jobs Near Me**

#### **Skills:**

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with diverse stakeholders.
- Strong presentation and negotiation skills, effectively communicating the value proposition of Zomato to potential and existing partners.
- Problem-solving skills, identifying challenges faced by partners and presenting solutions tailored to their specific needs.
- Self-motivated and disciplined, with the ability to manage your time effectively and achieve set targets independently.

#### **Tags:**

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