



<https://jobable.govhelp.in/job/sales-consultant-job-change-zomato-vacancy-for-you/>

Sales Consultant – Job Change – Zomato Vacancy For You

Job Location

India
Remote work from: IND

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Base Salary

USD 11 - USD 22

Qualifications

Graduate, 12th

Employment Type

Full-time

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Description

Sales Consultant

You're a passionate and driven individual with a genuine interest in the food and beverage industry. You thrive in a fast-paced environment and possess excellent communication and interpersonal skills, allowing you to build strong relationships with restaurant owners and managers. You're a natural problem-solver and enjoy exceeding expectations.

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Zomato Careers

Responsibilities:

- **Prospect and onboard new restaurant partners:** You'll actively identify and reach out to potential restaurant partners, explaining the benefits of listing their businesses on Zomato and guiding them through the onboarding process.
- **Manage and grow existing partnerships:** You'll be responsible for maintaining positive relationships with existing restaurant partners, understanding their needs, and offering solutions to optimize their online presence and increase their visibility on the platform.
- **Negotiate and close deals:** You'll work closely with restaurants to understand their specific goals and tailor solutions that meet their needs, negotiating win-win partnerships and closing deals effectively.

Hiring organization

Zomato

Date posted

February 28, 2024

Valid through

31.08.2024

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Zomato Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with diverse stakeholders.
- Strong presentation and negotiation skills, effectively communicating the value proposition of Zomato to potential and existing partners.
- Problem-solving skills, identifying challenges faced by partners and presenting solutions tailored to their specific needs.
- Self-motivated and disciplined, with the ability to manage your time effectively and achieve set targets independently.

Tags:

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