



<https://jobable.govhelp.in/job/sales-associate-all-job-for-you-vacancy-hiring-in-zomato/>

Sales Associate – All Job For You – Vacancy Hiring in Zomato

Job Location

India
Remote work from: IND

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Base Salary

USD 10 - USD 21

Qualifications

Graduate, 12th

Employment Type

Full-time

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Description

Sales Associate

As a Sales Associate at Zomato, you'll be the driving force behind bringing the city's best culinary experiences to our ever-growing user base. You'll be the bridge between restaurants and hungry customers, ensuring a seamless and satisfying experience for all.

Zomato Careers

Responsibilities:

- **Connect with restaurants:** Identify and onboard new restaurants onto the Zomato platform, understanding their unique offerings and tailoring solutions that fit their needs.
- **Negotiate and close deals:** Develop strong relationships with restaurant owners and managers, presenting the value proposition of Zomato and negotiating mutually beneficial partnerships.
- **Be the Zomato expert:** Provide restaurants with ongoing support and guidance on using the Zomato platform effectively to optimize their reach and online presence.
- **Become a champion of growth:** Analyze market trends and identify new opportunities for expansion, contributing to Zomato's continued success in the food delivery landscape.

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Hiring organization

Zomato

Date posted

January 23, 2024

Valid through

31.08.2024

APPLY NOW

Zomato Jobs Near Me

Skills:

- **A passion for food:** You get excited about trying new cuisines and discovering hidden culinary gems.
- **Communication ninja:** You can build rapport with people from all walks of life, clearly explaining complex concepts in a friendly and engaging manner.
- **Sales savvy:** You understand the principles of building trust, negotiating deals, and exceeding targets.
- **Tech-tonic:** You're comfortable using technology and readily adapt to new platforms and tools.
- **Problem-solving pro:** You're resourceful and able to think on your feet to find solutions for restaurants and customers alike.

Tags:

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Important Links

Find the Link in [Apply Now](#) Button

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