Meesho Recruitment 2024 – Highest Paying Jobs – Area Sales Manager Post

Hiring organization
Meesho

Date posted
January 3, 2024

Valid through
31.08.2024

APPLY NOW

Job Location
India
Remote work from: IND

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Base Salary
USD 12,200 - USD 18,000

Qualifications
12th/ Graduate

Employment Type
Full-time

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Description

Meesho Recruitment 2024

As an Area Sales Manager at Meesho, you'll be the sales captain, the growth champion, and the architect of success for your assigned region. You'll build and lead a high-performing team of sales representatives, develop strategic sales plans, and drive explosive regional growth for Meesho's diverse seller base.

Meesho Careers

Responsibilities:

- **Team Architect:** Recruit, onboard, train, and develop a high-performing team of sales representatives to achieve and exceed targets.
- **Strategic Leader:** Develop and implement regional sales plans, identifying target markets and tailoring strategies for optimal growth.
- **Client Champion:** Build strong relationships with Meesho sellers, providing ongoing support, guidance, and coaching to maximize their success.
- **Negotiation Ninja:** Secure new partnerships and deals with potential sellers, driving platform adoption and expanding Meesho's reach.
- **Performance Optimizer:** Analyze sales data, identify areas for improvement, and implement strategies to continuously optimize team performance.

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Meesho Jobs near me

Skills:

- Bachelor's degree in Business Administration, Marketing, or a related field (preferred).
- Proven experience in sales management, ideally within the e-commerce or retail industry.
- Strong leadership and team management skills, fostering a collaborative and high-performing team environment.
- Excellent communication and presentation skills to effectively deliver sales pitches and train team members.
- Data-driven approach to sales, analyzing trends and metrics to optimize strategies and achieve targets.

Important Links **Find the Link in** [Apply Now](#) **Button**

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