meesho

https://jobable.govhelp.in/job/meesho-jobs-job-search-job-recruitment-for-advertising-salesperson/

Meesho Jobs – Job Search – Job Recruitment For Advertising Salesperson

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

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Base Salary USD 11 - USD 23

Qualifications 12th Pass, Graduate, Post Graduate

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Full-time

Description

Meesho Recruitment 2024

If so, then a career as an Advertising Salesperson at Meesho could be the perfect opportunity for you. We're looking for driven and results-oriented individuals to join our growing team and help us empower millions of small businesses across India.

Meesho Jobs Near Me

In this role, you'll play a key role in helping businesses achieve their marketing goals by selling advertising solutions across Meesho's vast network. You'll have the opportunity to work with a diverse range of clients, from established brands to budding entrepreneurs, and tailor advertising campaigns to their specific needs.

Summary

- Sell advertising solutions across Meesho's platform to help businesses reach their target audience and achieve their marketing goals.
- Develop and maintain strong relationships with clients, acting as a trusted advisor and understanding their unique needs.
- Create compelling sales presentations and proposals that showcase the value proposition of Meesho's advertising solutions.
- Achieve and exceed ambitious sales targets through effective prospecting, negotiation, and closing skills.
- Stay up-to-date on the latest advertising trends and Meesho's product

Hiring organization Meesho

Date posted March 20, 2024

Valid through 31.12.2024

APPLY NOW

roadmap to provide clients with the most relevant solutions.

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Why Join Us?

At Meesho, you'll be joining a company that's revolutionizing the way people shop in India. We're a passionate and innovative team dedicated to empowering small businesses and making a positive impact on the lives of millions. Here are just a few reasons why you'll love working at Meesho:

- Make a real difference: You'll play a crucial role in helping businesses grow and succeed.
- Fast-paced and dynamic environment: Be a part of a company that's constantly evolving and pushing boundaries.
- Learning and development opportunities: We invest in our people and provide them with the resources they need to develop their skills.
- **Competitive compensation and benefits:** We offer a comprehensive benefits package to attract and retain top talent.
- Collaborative and supportive culture: We believe in teamwork and creating a positive work environment.

Experience

- This is a great opportunity for both experienced salespeople and those looking to launch their careers in the advertising industry.
- We're looking for individuals with a strong understanding of digital advertising and a proven track record of success in sales.
- Experience in the e-commerce or social commerce space would be a plus.

Required Skills and Qualifications

- Bachelor's degree in Business Administration, Marketing, Communications, or a related field (or equivalent experience).
- Minimum of 1-2 years of experience in sales (freshers will also be considered for exceptional candidates).
- Proven ability to achieve and exceed sales targets.
- Excellent communication, presentation, and negotiation skills.
- Strong analytical and problem-solving skills.
- Ability to build and maintain strong relationships with clients.
- Deep understanding of digital advertising trends and best practices.
- A passion for Meesho's mission and the e-commerce industry.

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Why Join Meesho?

We offer a competitive compensation package that includes a base salary, commission structure, health insurance, paid time off, and other benefits. We also have a strong focus on employee development and provide opportunities for ongoing learning and growth. But more than that, we offer a work environment that's fun, collaborative, and fast-paced. You'll be surrounded by talented and passionate individuals who are all working towards a common goal: empowering small businesses and shaping the future of e-commerce in India.

Application Process

If you're interested in joining our team, please submit your resume and cover letter online. We look forward to hearing from you!

Motivate to Join

This is a unique opportunity to join a company that's making a real difference in the world. If you're looking for a challenging and rewarding career in sales, then we encourage you to apply!

In Conclusion

At Meesho, we're looking for passionate and driven individuals who are excited to help businesses grow. We offer a competitive compensation package, a strong focus on employee development, and a fun and collaborative work environment. If you're ready to take your career to the next level, then we encourage you to apply!

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