

https://jobable.govhelp.in/job/meesho-job-search-highest-paying-opportunity-b2b-sales-specialist/

Meesho Job Search - Highest Paying Opportunity - B2B Sales Specialist

Job Location

India

Remote work from: IND

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Base Salary

USD 11 - USD 22

Qualifications

Graduation, 12th Pass

Employment Type

Full-time

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Description

Meesho Job Search

Meesho, India's leading social commerce platform, is seeking a B2B Sales Specialist to join our growing team. In this exciting role, you will play a critical role in identifying and acquiring new business partners, fostering strong relationships, and contributing to the continued success of Meesho's B2B segment.

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Meesho Careers

Responsibilities:

- Prospect, identify, and qualify potential B2B leads through various channels, including attending industry events, networking, and cold outreach.
- Develop and deliver compelling sales presentations that showcase the value proposition of Meesho's B2B solutions to potential clients.
- Negotiate and close deals with B2B partners, ensuring alignment with Meesho's strategic objectives and revenue goals.

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Hiring organization

Meesho

Date posted

February 26, 2024

Valid through

31.08.2024

APPLY NOW



Meesho Jobs near me

Skills:

- Excellent communication and interpersonal skills with the ability to build rapport and trust with clients.
- Strong negotiation and persuasion skills to secure favorable terms for Meesho.
- Proficient in lead generation and qualification techniques.
- Strong understanding of B2B sales methodologies and best practices.
- Exceptional time management and organizational skills to manage multiple tasks and deadlines effectively.

Tags

Meesho recruitment, Meesho jobs, Meesho job vacancy, Meesho work from home, Meesho jobs for freshers, Meesho hiring 2024, Meesho work from home jobs, Meesho data entry jobs, Meesho for freshers 2024, Meesho career, Meesho jobs 2024, Meesho recruitment, Meesho job vacancy, Meesho recruitment 2024

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