



<https://jobable.govhelp.in/job/medplus-recruitment-2024-latest-job-notification-sr-sales-executive-post/>

Medplus Recruitment 2024 – Latest Job Notification – Sr. Sales Executive Post

Hiring organization
Medplus

Job Location

India
Remote work from: IND

Date posted
January 3, 2024

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Valid through
31.08.2024

Base Salary

USD 10,800 - USD 18,000

APPLY NOW

Qualifications

12th/ Graduate

Employment Type

Full-time

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Description

Medplus Recruitment 2024

As a Sr. Sales Executive at Medplus, you'll be the healthcare navigator, the relationship builder, and the sales champion in your assigned territory. You'll identify and develop business opportunities, secure partnerships with doctors, clinics, and hospitals, and drive consistent sales growth for Medplus' diverse range of healthcare products and services.

Medplus Careers

Responsibilities:

- **Strategic Sales Leader:** Develop and implement territory-specific sales plans, identifying target markets and tailoring strategies for optimal growth.
- **Relationship Architect:** Build strong relationships with doctors, clinics, hospitals, and other healthcare professionals, promoting Medplus' offerings and services.
- **Negotiation Pro:** Negotiate win-win deals and contracts with healthcare partners, ensuring mutually beneficial partnerships.
- **Product Evangelist:** Effectively present and communicate the value proposition of Medplus' products and services to diverse stakeholders.
- **Performance Tracker:** Monitor and analyze sales data, identify areas for improvement, and implement strategies to continuously optimize performance.

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Medplus Jobs near me

Skills:

- Bachelor's degree in Pharmacy, Business Administration, or a related field (preferred).
- Minimum 3-5 years of proven experience in sales, ideally within the pharmaceutical or healthcare industry.
- Strong understanding of the Indian healthcare landscape and market dynamics.
- Excellent communication and presentation skills, effectively influencing and securing buy-in from healthcare professionals.
- Strong relationship-building and negotiation skills, fostering lasting partnerships and achieving mutually beneficial outcomes.
- Data-driven approach to sales, analyzing trends and metrics to optimize strategies and achieve targets.

Important Links

Find the Link in [Apply Now](#) Button

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