



<https://jobable.govhelp.in/job/maruti-suzuki-recruitment-2024-remote-jobs-b2b-sales-specialist-post/>

Maruti Suzuki Recruitment 2024 – Remote Jobs – B2B Sales Specialist Post

Hiring organization
Maruti Suzuki

Job Location

India
Remote work from: IND

Date posted
January 2, 2024

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Valid through
31.08.2024

Base Salary

USD 11,700 - USD 19,600

APPLY NOW

Qualifications

12th/ Graduate

Employment Type

Full-time

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Description

Maruti Suzuki Recruitment 2024

As a B2B Sales Specialist at Maruti Suzuki, you'll play a crucial role in expanding our business network and fostering strategic partnerships. You'll be responsible for identifying and qualifying leads, building relationships with potential corporate clients, and negotiating deals that drive mutual success. This remote-based role offers you the flexibility and autonomy to thrive while contributing to the growth of a leading automotive brand.

Maruti Suzuki Careers

Responsibilities:

- Prospect and identify potential B2B clients within your assigned territory.
- Develop and nurture relationships with key decision-makers and influencers.
- Understand client needs and recommend the best Maruti Suzuki vehicles and solutions.
- Prepare and deliver compelling sales presentations virtually or in-person.
- Negotiate contracts and ensure mutually beneficial agreements are reached.
- Manage the sales pipeline and track progress towards targets.
- Generate detailed reports and analyze sales data to identify areas for improvement.
- Stay updated on industry trends and competitor landscape.

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Maruti Suzuki Jobs near me

Skills:

- Minimum 2 years of experience in B2B sales, preferably within the automotive industry.
- Strong understanding of the Indian B2B market and corporate buying behavior.
- Excellent communication, presentation, and negotiation skills.
- Proven ability to build rapport and trust with clients.
- Data-driven approach with proficiency in CRM and sales analytics tools.
- Ability to work independently and manage multiple priorities effectively.
- Time management and organizational skills.

Important Links

Strong work ethic and a passion for exceeding targets.

Find the Link in [Apply Now](#) Button

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