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Maruti Suzuki Careers Job – New Job – Fast Job For Field Sales Executive

Hiring organization
Maruti Suzuki

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

Date posted

April 1, 2024

Valid through

31.12.2024

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Base Salary

USD 13 - USD 21

Qualifications

Graduate, Post Graduate

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Employment Type

Full-time

Description

Maruti Suzuki Recruitment 2024

Do you have a passion for the automotive industry and a drive to exceed expectations? Are you looking for a career where you can build meaningful relationships and help people achieve their dreams of car ownership? If so, then a career as a Field Sales Executive at Maruti Suzuki might be the perfect fit for you!

Maruti Suzuki Jobs Near Me

Maruti Suzuki, India's leading car manufacturer, is searching for talented and motivated individuals to join our growing team. As a Field Sales Executive, you'll play a pivotal role in representing our brand and ensuring exceptional customer experiences.

Summary

In this dynamic role, you'll be the face of Maruti Suzuki, building rapport with potential customers and guiding them through the car buying journey. You'll leverage your product knowledge and strong communication skills to understand customer needs and recommend the perfect Maruti Suzuki vehicle. Your dedication to exceeding sales targets and building lasting customer relationships will be instrumental to our continued success.

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Key Responsibilities

- Greet and qualify potential customers, showcasing the extensive range of Maruti Suzuki vehicles
- Actively listen to customer needs and preferences to identify the ideal car for their lifestyle and budget
- Demonstrate a deep understanding of Maruti Suzuki features and benefits, highlighting how each vehicle addresses customer requirements
- Conduct engaging test drives, allowing customers to experience the thrill and comfort of Maruti Suzuki cars firsthand
- Prepare compelling sales presentations, effectively communicating the value proposition of Maruti Suzuki ownership
- Negotiate competitive deals and navigate the sales process to secure customer commitment
- Process paperwork and facilitate a smooth car purchase experience, ensuring customer satisfaction
- Maintain a clean and organized showroom environment, contributing to a positive brand image
- Achieve and exceed individual sales targets, contributing to the overall success of the dealership

Required Skills and Qualifications

- Minimum qualification of 10+2 or equivalent (graduation preferred)
- Strong communication and interpersonal skills, with the ability to build rapport and trust with diverse customers
- A genuine passion for the automotive industry and a strong understanding of Maruti Suzuki vehicles
- Excellent product knowledge and the ability to translate features and benefits into customer value
- Proficiency in English and Hindi (local language proficiency a plus)
- Target-oriented with a drive to exceed sales goals
- Excellent time management and organizational skills
- Ability to work independently and as part of a collaborative team
- Strong work ethic and a commitment to providing exceptional customer service

Experience

This role is open to both freshers and experienced candidates. For freshers, a strong academic background, eagerness to learn, and a passion for sales will be highly regarded. Experienced candidates with a proven track record of success in sales, particularly within the automotive industry, will be given strong consideration.

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Why Join Maruti Suzuki ?

Maruti Suzuki offers a rewarding career path with the opportunity to grow and develop alongside a leading automotive brand. Here are just a few reasons why you'll love being part of our team:

- Competitive salary and benefits package
- Comprehensive training and development programs
- Opportunity to work in a fast-paced and dynamic environment
- Chance to build a successful career in the automotive industry
- Be a part of a company that is committed to innovation and customer satisfaction
- Positive and collaborative work environment

Application Process

To apply for this exciting opportunity, please submit your resume and cover letter online. We look forward to hearing from you!

Join the Maruti Suzuki Family!

At Maruti Suzuki, we believe in our people. We offer a supportive and encouraging work environment where you can thrive and achieve your full potential. If you're a passionate individual who is driven to succeed, we encourage you to join our team and embark on a rewarding career journey with Maruti Suzuki.

In Conclusion

This is your chance to join a leading automotive brand and make a real difference. As a Field Sales Executive at Maruti Suzuki, you'll play a key role in helping customers find the perfect car and experience the joy of car ownership. We offer a competitive compensation package, comprehensive training, and the opportunity to build a successful career in the automotive industry. If you're ready to take on a challenging and rewarding role, we encourage you to apply today!

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