

## Marketing Sales Representative – Job Opportunities – PhonePe Jobs Hiring For Freshers

**Hiring organization**  
PhonePe

### Job Location

India  
Remote work from: IND

**Date posted**  
February 8, 2024

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**Valid through**  
31.08.2024

### Base Salary

USD 12 - USD 21

APPLY NOW

### Qualifications

Graduate, 12th Pass

### Employment Type

Full-time

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### Description

## Marketing Sales Representative

We are looking for a passionate and driven Marketing Sales Representative to join our growing team in North Dum Dum, West Bengal. In this role, you will play a crucial part in expanding PhonePe's reach and acquiring new customers by building strong relationships with merchants and partners. You will be responsible for driving sales, educating merchants about PhonePe's offerings, and resolving their queries to ensure a seamless onboarding experience.

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## PhonePe Careers

### Responsibilities:

- **Prospect and acquire new merchants across various categories:** Identify potential merchants, understand their business needs, and present PhonePe's solutions effectively.
- **Build and maintain strong relationships with merchants:** Foster trust and become a trusted advisor, providing ongoing support and addressing their concerns promptly.
- **Drive sales and achieve set targets:** Negotiate deals, close sales, and exceed assigned targets through effective communication and persuasion.
- **Onboard new merchants:** Guide merchants through the setup process, ensuring a smooth and efficient onboarding experience.
- **Collect and analyze data:** Track sales performance, identify trends, and provide valuable insights to the team.
- **Stay updated on industry trends:** Continuously learn about the latest developments in the digital payments landscape to stay ahead of the curve.

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### Phonepe Jobs For Freshers

#### Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with diverse stakeholders.
- Strong salesmanship and persuasion skills, with a proven track record of achieving targets.
- Ability to work independently and as part of a team, prioritizing tasks effectively and meeting deadlines.
- Proficient in using digital tools and technology for data analysis and reporting.
- Strong understanding of the Indian digital payments landscape and merchant ecosystem (a plus).

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