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## Mankind Pharma Hiring Candidates – Jobs For Freshers – Sales Operations Manager

**Hiring organization**  
Mankind Pharma

### Job Location

India  
Remote work from: IND

**Date posted**  
January 23, 2024

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**Valid through**  
31.08.2024

**Base Salary**  
USD 11 - USD 20

APPLY NOW

**Qualifications**  
Graduate, 12th

**Employment Type**  
Full-time

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### Description

## Mankind Pharma Hiring Candidates

As the Sales Operations Manager, you'll be the strategic mastermind behind our sales engine. You'll wear multiple hats, from analyzing data and identifying growth opportunities to optimizing processes and driving operational efficiency. Your expertise will fuel the success of our salesforce, propelling Mankind Pharma to even greater heights.

## Mankind Pharma Careers

### Responsibilities:

- **Data Analysis and Insights:** Dive deep into sales data, identifying trends, and uncovering actionable insights to inform strategic decision-making.
- **Process Optimization:** Analyze and streamline sales operations, identifying bottlenecks and implementing improvements to boost efficiency and productivity.
- **Performance Management:** Develop and implement performance dashboards and metrics to track progress and measure the impact of initiatives.
- **Sales Forecasting:** Craft accurate sales forecasts to inform resource allocation and optimize inventory management.
- **Reporting and Communication:** Generate comprehensive reports and presentations, effectively communicating insights and recommendations to stakeholders.
- **Technology Adoption:** Champion the adoption of new sales technologies

and tools, ensuring smooth integration and user buy-in.

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## **Mankind Pharma Jobs Near Me**

### **Skills:**

- Bachelor's degree in Business Administration, Marketing, Statistics, or a related field.
- 3+ years of experience in sales operations or a related role, preferably in the pharmaceutical industry.
- Strong analytical and problem-solving skills with a data-driven approach.
- Excellent communication, presentation, and interpersonal skills.
- Proficiency in Microsoft Office Suite and data visualization tools.
- Ability to work independently and manage multiple priorities in a fast-paced environment.

### **Tags:**

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