



<https://jobable.govhelp.in/job/kotak-bank-recruitment-2024-job-card-lobby-sales-officer-post/>

## Kotak Bank Recruitment 2024 – Job Card – Lobby Sales Officer Post

**Hiring organization**  
Kotak Mahindra Bank

### Job Location

India  
Remote work from: IND

**Date posted**  
January 4, 2024

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**Valid through**  
31.08.2024

### Base Salary

USD 13,700 - USD 22,400

APPLY NOW

### Qualifications

Graduate

### Employment Type

Full-time

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### Description

## Kotak Bank Recruitment 2024

As a Lobby Sales Officer at Kotak Mahindra Bank, you'll be the financial guide on the frontlines, the friendly expert who greets customers with a smile and transforms their banking needs into personalized solutions. From recommending the perfect savings accounts and investment plans to guiding customers through loan applications and wealth management strategies, you'll wear many hats, playing a crucial role in exceeding customer expectations and driving the bank's success.

## Kotak Bank Careers

### Responsibilities:

- **Financial maestro:** Analyze customer needs and financial goals, recommending the most suitable savings accounts, investment plans, loans, and other banking products from Kotak's diverse portfolio.
- **Product guru:** Possess a deep understanding of Kotak's diverse offerings, features, and benefits, explaining them clearly and persuasively to potential customers.
- **Loan navigator:** Guide customers through the loan application process, ensuring smooth documentation, eligibility checks, and timely approvals.
- **Wealth alchemist:** Help customers build their wealth through investment plans, mutual funds, and other wealth management strategies, tailoring solutions to individual risk appetites and goals.
- **Communication ninja:** Master the art of clear, concise, and customer-

friendly communication, both written and verbal, building trust and rapport with diverse customer segments.

- **Team player extraordinaire:** Collaborate effectively with internal teams like relationship managers, product specialists, and back-office operations to ensure seamless customer service and continuous improvement of Kotak's offerings.

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### **Kotak Bank Jobs near me**

#### **Skills:**

- Bachelor's degree or equivalent (required).
- Minimum 1 year of experience in sales or financial services (preferred).
- Strong understanding of basic financial concepts, products, and services.
- Excellent communication and interpersonal skills, with the ability to actively listen, build rapport, and negotiate effectively.
- Ability to work independently, manage multiple priorities, and thrive in a fast-paced environment.
- A genuine passion for finance and a desire to help customers achieve their financial goals.

#### **Important Links**

**Find the Link in [Apply Now](#) Button**

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