



<https://jobable.govhelp.in/job/kotak-bank-recruitment-2024-job-card-financial-services-representative-post/>

## Kotak Bank Recruitment 2024 – Job Card – Financial Services Representative Post

**Hiring organization**  
Kotak Mahindra Bank

### Job Location

India  
Remote work from: IND

### Date posted

December 29, 2023

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### Valid through

31.08.2024

### Base Salary

USD 15,200 - USD 22,700

APPLY NOW

### Qualifications

Graduate

### Employment Type

Full-time

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### Description

## Kotak Bank Recruitment 2024

As our Financial Services Representative, you'll be the trusted advisor, guiding customers through their financial journey and helping them achieve their financial goals. From opening accounts and processing transactions to recommending the right savings, investment, and loan products, you'll wear many hats, becoming a financial partner for life and a valued member of the Kotak Mahindra Bank family.

## Kotak Bank Careers

### Responsibilities:

- Proactively reach out to potential customers and identify their financial needs and goals.
- Recommend and explain a wide range of Kotak Mahindra Bank's financial products and services, showcasing their benefits and aligning them with customer needs.
- Open and manage customer accounts, ensuring accuracy and completeness of documentation.
- Process customer transactions efficiently and provide timely resolution to inquiries and concerns.
- Cross-sell and up-sell relevant financial products and services to existing customers, maximizing customer engagement and value.
- Achieve individual sales targets and contribute to the overall branch and regional performance.
- Maintain strong relationships with customers, building trust and loyalty

towards Kotak Mahindra Bank.

- Stay up-to-date on bank policies, products, and market trends to provide accurate and relevant information to customers.

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### **Kotak Bank Jobs near me**

#### **Skills:**

- Minimum Bachelor's degree in any discipline (experience in sales, banking, or financial services is a plus!).
- Excellent communication and interpersonal skills, adept at building rapport and trust with diverse customers.
- Strong sales and persuasion skills, able to effectively present and recommend financial products and services.
- The ability to learn quickly and adapt to new information and procedures.
- Proficiency in computer applications and basic financial concepts.
- A positive and proactive attitude with a genuine passion for helping people achieve their financial goals.
- The ability to work independently and as part of a team in a fast-paced environment.

#### **Important Links**

**Find the Link in [Apply Now](#) Button**

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