



<https://jobable.govhelp.in/job/jio-recruitment-2023-24-job-seeker-field-sales-executive-post/>

Jio Recruitment 2023-24 – Job Seeker – Field Sales Executive Post

Hiring organization
Jio

Job Location

India
Remote work from: IND

Date posted
December 22, 2023

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Valid through
30.06.2024

Base Salary

USD 10,800 - USD 17,900

APPLY NOW

Qualifications

12th/ Graduate

Employment Type

Full-time

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Description

Jio Recruitment 2023-24

At Jio, you'll be more than just a sales rep; you'll be a digital evangelist, bringing the power of Jio's 4G and 5G revolution to every corner of India. You'll play a pivotal role in expanding Jio's reach, exceeding sales targets, and building lasting relationships with customers.

Jio Careers

Responsibilities:

- **Digital Champion:** Identify and target potential customers, effectively showcasing the benefits of Jio's prepaid and postpaid plans, JioFiber broadband, and other digital services.
- **Negotiation Ninja:** Craft compelling sales pitches and negotiate deals to close new customers and achieve individual and team targets.
- **Relationship Architect:** Build strong relationships with customers, understanding their needs and providing them with personalized solutions that keep them connected and satisfied.
- **Data Dynamo:** Monitor key performance indicators (KPIs) and sales data, analyzing trends and identifying areas for improvement.
- **Tech-Savvy Ace:** Utilize Jio's cutting-edge sales tools and platforms to streamline your work and maximize efficiency.
- **Problem-Solver:** Address customer concerns promptly and effectively, ensuring a smooth and positive experience with Jio.

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Jio Jobs near me

Skills:

- Minimum Bachelor's degree in any discipline preferred.
- 1+ years of experience in sales or a related field, ideally within the telecom industry.
- Strong communication and interpersonal skills, with the ability to build rapport and influence diverse audiences.
- Excellent presentation and negotiation skills, with the ability to confidently close deals.
- Time management and organizational skills to manage a busy schedule and multiple leads.
- Proficiency in digital tools and platforms (e.g., CRM systems) is a plus.

Important Links **Find the Link in [Apply Now](#) Button**

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