



<https://jobable.govhelp.in/job/jio-mart-recruitment-2024-private-job-sales-executive-post/>

Jio Mart Recruitment 2024 – Private Job – Sales Executive Post

Hiring organization
Jio Mart

Job Location

India
Remote work from: IND

Date posted
December 29, 2023

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Valid through
31.08.2024

Base Salary

USD 11,700 - USD 19,300

APPLY NOW

Qualifications

12th/ Graduate

Employment Type

Full-time

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Description

Jio Mart Recruitment 2024

As our Sales Executive, you'll be the bridge between JioMart's expansive platform and the heart of local commerce – the Kirana stores. From onboarding new partners and showcasing the benefits of joining JioMart to providing ongoing support and driving sales growth, you'll wear many hats, becoming the local champion and a catalyst for success for countless Kirana stores across [City, India].

Jio Mart Careers

Responsibilities:

- Proactively reach out to potential Kirana store owners and explain the benefits of partnering with JioMart.
- Conduct thorough needs assessments and recommend the right JioMart solutions for each store, ensuring a successful partnership.
- Assist with the onboarding process, guiding store owners through registration, product listing, and platform navigation.
- Provide ongoing support and training to store owners, helping them optimize their listings, manage orders, and deliver exceptional customer service.
- Drive sales growth for partnered Kirana stores through effective promotional activities and local community engagement initiatives.
- Monitor key performance indicators (KPIs) related to store onboarding, sales growth, and customer satisfaction.
- Build strong relationships with Kirana store owners, fostering trust and loyalty towards JioMart.

- Stay up-to-date on JioMart's latest features and initiatives, ensuring accurate information is communicated to store partners.

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Jio Mart Jobs near me

Skills:

- Minimum Higher Secondary Certificate (HSC) or equivalent qualification (experience in sales or retail is a plus!).
- Excellent communication and interpersonal skills, adept at building rapport and establishing trust with diverse audiences.
- Strong negotiation and persuasion skills, able to effectively present the value proposition of JioMart to potential partners.
- The ability to learn quickly and adapt to new information and procedures.
- Proficiency in basic computer applications like MS Office Suite.
- A deep understanding of the local market and the challenges faced by Kirana stores in [City, India].
- A positive and proactive attitude with a genuine passion for helping local businesses succeed.
- The ability to work independently and as part of a team in a fast-paced environment.

Important Links

Find the Link in [Apply Now](#) Button

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