



<https://jobable.govhelp.in/job/jio-mart-recruitment-2024-jobs-near-me-chief-sales-officer-post/>

## Jio Mart Recruitment 2024 – Jobs Near Me – Chief Sales Officer Post

**Hiring organization**  
Jio Mart

### Job Location

India  
Remote work from: IND

**Date posted**  
January 5, 2024

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**Valid through**  
31.08.2024

### Base Salary

USD 11,000 - USD 18,400

APPLY NOW

### Qualifications

12th/ Graduate

### Employment Type

Full-time

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### Description

## Jio Mart Recruitment 2024

As the Chief Sales Officer for your region, you will play a pivotal role in driving Jio Mart's growth and achieving ambitious sales targets. You will lead a high-performing team of sales professionals, develop and implement strategic sales initiatives, and forge strong relationships with key partners and clients.

## Jio Mart Careers

### Responsibilities:

- Develop and execute comprehensive sales strategies aligned with regional and national objectives.
- Lead and manage a team of Sales Managers and regional sales teams, empowering them to excel and exceed goals.
- Foster a culture of high performance, motivation, and accountability within the sales team.
- Analyze market trends and competitor activity to identify growth opportunities and develop competitive strategies.
- Negotiate and finalize contracts with key partners and distributors in your region.
- Oversee sales pipeline management and ensure efficient sales cycles across your region.
- Monitor and analyze sales data to identify areas for improvement and make data-driven decisions.
- Develop and maintain strong relationships with key decision-makers at

major retail chains and distribution networks in your region.

- Represent Jio Mart at industry events and conferences in your region.
- Contribute to the development and implementation of new product launches and marketing initiatives in your region.

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### **Jio Mart Jobs near me**

#### **Skills:**

- Bachelor's degree in Business Administration, Marketing, or a related field.
- Minimum 10 years of experience in a senior sales leadership role, preferably in the e-commerce or retail industry.
- Proven track record of exceeding sales targets and driving revenue growth in a fast-paced environment.
- Strong leadership and team management skills, with the ability to motivate and inspire others.
- Excellent communication, presentation, and negotiation skills.
- Deep understanding of the online retail landscape and regional distribution channels in your area.
- Strategic thinking and analytical skills to identify and capitalize on growth opportunities.
- Strong commercial acumen and understanding of P&L responsibility.
- Excellent time management and organizational skills.
- Ability to work independently and as part of a team.

**Important Links** Passion for the e-commerce industry and Jio Mart's vision. **Find the Link in [Apply Now](#) Button**

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