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IDFC First Bank Careers – Job Seeker – Account Manager Job Search

Hiring organization
IDFC First Bank

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

Date posted

March 21, 2024

Valid through

31.12.2024

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Base Salary

USD 20 - USD 27

Qualifications

Graduate, Post Graduate

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Employment Type

Full-time

Description

IDFC First Bank Recruitment 2024

Are you passionate about the banking sector and excited about the potential to make a real difference in the lives of our customers? If so, then a career as an Account Manager at IDFC First Bank could be the perfect opportunity for you.

IDFC First Bank Jobs Near Me

In this dynamic role, you'll play a pivotal role in managing and growing a portfolio of client accounts. You'll be the primary point of contact for your assigned clients, working closely with them to understand their needs and provide them with exceptional financial solutions.

About IDFC First Bank

IDFC First Bank is a leading Indian private sector bank, offering a comprehensive range of banking products and services to a diverse clientele. We're committed to innovation, customer centricity, and building long-lasting relationships with our clients.

Summary

We're seeking a talented and motivated individual to join our growing team as an Account Manager. You'll be responsible for developing and nurturing relationships

with our clients, ensuring their satisfaction with our products and services.

In this results-oriented role, you'll leverage your strong communication and relationship-building skills to build trust and advocate for our clients. You'll also have the opportunity to contribute to the Bank's continued growth and success.

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Key Responsibilities

- Build and manage a portfolio of assigned client accounts
- Develop a deep understanding of your clients' financial needs and goals
- Proactively identify and recommend suitable financial products and services
- Ensure timely and accurate processing of client transactions
- Resolve client inquiries and concerns promptly and professionally
- Maintain clear and consistent communication with clients
- Develop and maintain strong relationships with key decision-makers within client organizations
- Track and report on key performance indicators (KPIs)
- Contribute to the Bank's sales and growth targets

Required Skills and Qualifications

- Bachelor's degree in Business Administration, Finance, or a related field (or equivalent experience)
- Minimum 2-3 years of experience in a client-facing role (freshers can also apply)
- Strong understanding of financial products and services
- Excellent communication, interpersonal, and relationship-building skills
- Ability to work independently and as part of a team
- Excellent time management and organizational skills
- Proficient in MS Office Suite (Word, Excel, PowerPoint)
- Strong analytical and problem-solving skills

Experience

This role is open to both experienced professionals and enthusiastic freshers with a strong academic background and a passion for the banking sector.

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Why Join IDFC First Bank

At IDFC First Bank, we offer a dynamic and rewarding work environment where you'll have the opportunity to learn, grow, and contribute to the success of a leading financial institution.

- Competitive salary and benefits package
- Opportunities for professional development and career growth
- Work in a collaborative and supportive team environment
- Make a real difference in the lives of our customers

Application Process

To apply for this exciting opportunity, please submit your resume and cover letter online.

Motivate to Join

We're looking for someone who is passionate about building relationships and exceeding client expectations. If you're a highly motivated individual with a strong work ethic and a desire to succeed, we encourage you to apply.

Join us and embark on a rewarding career with IDFC First Bank!

General Overview

This role provides a unique opportunity to gain valuable experience in the banking industry. You'll work closely with a team of experienced professionals and have the chance to develop your skills in relationship management, financial product knowledge, and client service.

We look forward to hearing from you!

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