

## ICICI Bank Careers – Job Recruitment – Jobs For Personal Banker

**Hiring organization**  
ICICI Bank

### Job Location

India

Remote work from: IN; DE; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

### Date posted

March 27, 2024

### Valid through

31.08.2024

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### Base Salary

USD 13 - USD 24

### Qualifications

Graduate, Post Graduate

### Employment Type

Full-time

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### Description

## ICICI Bank Recruitment 2024: Build Rewarding Relationships as a Personal Banker

**Do you thrive on building connections and providing exceptional service? Are you passionate about financial wellness and helping others achieve their goals?**

ICICI Bank, a leading financial institution in India, is seeking highly motivated individuals to join our team as Personal Bankers. In this dynamic role, you'll play a pivotal role in developing and nurturing relationships with our valued customers, providing personalized financial advice and solutions to meet their unique needs.

### Why Join Us as a Personal Banker at ICICI Bank?

At ICICI Bank, we're committed to empowering our employees to make a real difference. As a Personal Banker, you'll:

- **Make a positive impact:** Guide customers towards financial security and help them achieve their long-term goals.
- **Develop your expertise:** Gain extensive knowledge of financial products and services through comprehensive training programs.
- **Build a rewarding career:** Enjoy competitive compensation and benefits packages, along with opportunities for professional growth and development.
- **Be part of a winning team:** Collaborate with a supportive and collaborative team in a fast-paced and dynamic environment.

### ICICI Bank Jobs Near Me

This is a remote position, allowing you to work from the comfort of your home while connecting with customers across India.

### **About the Role**

As a Personal Banker, you'll be responsible for:

- Building and maintaining strong relationships with assigned customers.
- Understanding customer needs and providing personalized financial advice.
- Recommending and selling a wide range of financial products and services, including savings accounts, loans, investments, and insurance.
- Providing exceptional customer service, addressing inquiries and resolving issues promptly.
- Contributing to achieving branch sales targets.
- Maintaining accurate customer records and ensuring adherence to regulatory compliance.

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### **Key Responsibilities**

- Conduct in-depth customer consultations to understand their financial goals, risk tolerance, and investment preferences.
- Develop and present personalized financial plans tailored to each customer's unique needs.
- Cross-sell relevant financial products and services based on customer requirements.
- Provide ongoing account management and support, proactively addressing customer inquiries and concerns.
- Maintain a strong understanding of financial products, regulations, and market trends.
- Achieve and exceed assigned sales targets through effective communication and relationship-building strategies.
- Ensure adherence to all ICICI Bank policies, procedures, and regulatory guidelines.

### **Required Skills and Qualifications**

- Bachelor's degree in Finance, Business Administration, or a related field (or actively pursuing one for freshers).
- Excellent communication, interpersonal, and presentation skills.
- Strong analytical and problem-solving abilities.
- Ability to build rapport and trust with customers.
- Proficient in computer applications, including Microsoft Office Suite and CRM software.
- A passion for the financial services industry and a strong work ethic.

### **Experience**

- We welcome applications from both freshers and experienced candidates.
- For experienced candidates, a minimum of 1-2 years of experience in a similar role within the banking or financial services sector is preferred.

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### Why Join ICICI Bank?

ICICI Bank offers a comprehensive benefits package, including:

- Competitive salary and bonus structure.
- Comprehensive health insurance coverage.
- Paid time off and vacation allowances.
- Opportunities for professional development and training.
- A collaborative and supportive work environment.
- A chance to make a real difference in the lives of our customers.

### Application Process

To apply for this exciting opportunity, please submit your resume and cover letter online through the ICICI Bank careers portal.

### Motivate Yourself to Join Us!

If you're a highly motivated individual with a passion for building relationships and helping others achieve financial success, we encourage you to apply! Join our team and embark on a rewarding career with ICICI Bank.

### In Conclusion

This position offers an excellent opportunity for individuals who are passionate about the financial services industry and thrive in a customer-centric environment. As a Personal Banker at ICICI Bank, you'll play a vital role in helping our customers achieve their financial goals while building a rewarding career for yourself.

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