

## ICICI Bank Careers – Job Change – Jobs For Data Entry Cum Back Office

**Hiring organization**  
ICICI Bank

### Job Location

India

Remote work from: IN; DE; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

### Date posted

April 2, 2024

### Valid through

31.08.2024

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### Base Salary

USD 15 - USD 24

### Qualifications

Graduate, Post Graduate

### Employment Type

Full-time

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### Description

## ICICI Bank Recruitment 2024

**Do you thrive on building relationships and helping businesses achieve their financial goals?**

ICICI Bank, India's leading private sector bank, is seeking passionate and driven individuals to join our growing team as Account Executives. In this dynamic role, you'll play a pivotal role in developing and nurturing long-term client relationships, acting as a trusted advisor and providing them with customized financial solutions.

### ICICI Bank Jobs Near Me

#### About ICICI Bank

ICICI Bank is a leading financial services company in India, offering a wide range of banking products and financial services to corporate and retail customers. With a strong commitment to innovation and customer service, ICICI Bank is at the forefront of the Indian banking industry.

#### Why Join Us?

As an Data Entry Cum Back Office at ICICI Bank, you'll have the opportunity to:

- Build a rewarding career in a fast-paced and dynamic environment.
- Make a real difference by helping businesses achieve their financial goals.
- Develop strong relationships with clients and become a trusted advisor.
- Gain valuable experience in the banking industry from a leading financial institution.

- Be part of a team of passionate and driven professionals.

## Summary

We are searching for a highly motivated and results-oriented individual to join our team as an Data Entry Cum Back Office. You will be responsible for prospecting, developing, and managing a portfolio of assigned clients. You will identify client needs, recommend and sell suitable banking products and services, and ensure exceptional customer service. This role offers a unique opportunity to build a successful career in the dynamic world of banking.

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## Key Responsibilities:

- Develop and maintain strong relationships with a designated portfolio of clients.
- Identify client needs and recommend tailored financial solutions from a wide range of banking products and services.
- Conduct in-depth financial analysis and provide expert advice to clients.
- Manage the entire sales cycle, from prospecting and lead generation to closing deals and exceeding sales targets.
- Provide exceptional customer service by ensuring client satisfaction and resolving any issues promptly and efficiently.
- Maintain accurate records and reports to track client activity and performance.
- Collaborate effectively with internal teams, including product specialists and credit analysts, to ensure clients receive comprehensive solutions.
- Stay up-to-date on industry trends and ICICI Bank's product offerings.

## Required Skills and Qualifications:

- Bachelor's degree in Business Administration, Finance, Economics, or a related field (preferred).
- Minimum of 1 year (freshers can apply) of experience in sales or relationship management (experience in the banking industry a plus).
- Strong communication, interpersonal, and presentation skills.
- Excellent analytical and problem-solving skills.
- Ability to build strong relationships and develop trust with clients.
- Proficient in Microsoft Office Suite and CRM software.
- A target-oriented and results-driven approach.
- Excellent time management and organizational skills.

## Experience

This role is open to both freshers and experienced candidates. For experienced candidates, a minimum of 1 year of experience in sales or relationship management is preferred, with experience in the banking industry being a strong advantage.

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### **Why Join ICICI Bank?**

ICICI Bank offers a competitive compensation package, excellent benefits, and a rewarding career path. You'll have the opportunity to work in a dynamic and fast-paced environment, learn from experienced professionals, and make a real impact on the success of our clients.

Here are some of the benefits of joining ICICI Bank:

- Competitive salary and benefits package
- Opportunity for professional development and growth
- Work in a dynamic and fast-paced environment
- Be part of a team of passionate and driven professionals
- Make a real difference in the lives of our clients

### **Application Process**

To apply for this position, please submit your resume and cover letter online through our careers portal.

### **Motivate Yourself to Join Us!**

If you are a highly motivated and results-oriented individual with a passion for building relationships and helping businesses succeed, then we encourage you to apply! This is an excellent opportunity to launch a rewarding career in the exciting world of banking at a leading financial institution.

### **ICICI Bank: A Place Where You Can Thrive**

At ICICI Bank, we are committed to creating a work environment that is inclusive, supportive, and fosters continuous learning. We believe in empowering our employees to reach their full potential and make a significant contribution to our success. Join us and be part of something special!

**If You Want to Get Notification about Various Jobs, Join our WhatsApp Channel Now and Get notified Daily about Latest Jobs**



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**Important Links**

**Find the Link in [Apply Now](#) Button**

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