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HDFC Bank Recruitment 2024 – Vacancy Job Alert – Customer Success Associate Post

Hiring organization
HDFC Bank

Job Location

India
Remote work from: IND

Date posted
December 29, 2023

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Valid through
31.08.2024

Base Salary

USD 11,500 - USD 18,400

APPLY NOW

Qualifications

Graduate, 12th

Employment Type

Full-time

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Description

HDFC Bank Recruitment 2024

As our Customer Success Associate, you'll be the ultimate partner in progress for HDFC Bank's valued customers. From proactively identifying their needs and recommending solutions to providing personalized guidance and ongoing support, you'll wear many hats, becoming the champion of customer journeys and a vital contributor to HDFC Bank's continued success in exceeding customer expectations and fostering long-term loyalty.

HDFC Bank Careers

Responsibilities:

- Proactively reach out to assigned customers, understanding their financial goals, needs, and risk appetite.
- Recommend suitable financial products and services based on individual customer profiles and aspirations.
- Provide clear and concise explanations of product features, benefits, and associated risks.
- Assist customers with onboarding new accounts, setting up online banking, and navigating various banking platforms.
- Monitor customer activity and identify potential challenges or opportunities for growth.
- Offer personalized financial advice and guidance, helping customers make informed decisions.
- Address customer concerns promptly and efficiently, ensuring their

satisfaction and resolving issues effectively.

- Build strong relationships with customers, fostering trust and long-term loyalty.
- Maintain accurate records of customer interactions and track progress towards their financial goals.
- Stay up-to-date on HDFC Bank's latest products, services, and policies.

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HDFC Bank Jobs near me

Skills:

- Minimum Bachelor's degree in any discipline (experience in sales, financial services, or customer service is a plus!).
- Excellent communication and interpersonal skills, adept at building rapport, actively listening, and conveying complex information clearly and concisely.
- Strong analytical and problem-solving skills, able to assess customer needs, recommend suitable solutions, and navigate challenges effectively.
- Proficiency in computer applications (Microsoft Office Suite) and online banking platforms.
- A genuine passion for helping people and a strong understanding of financial products and services.
- The ability to work independently and as part of a team in a fast-paced environment.
- A positive and proactive attitude with a strong work ethic and a hunger for

Important Links

Find the Link in [Apply Now](#) Button

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