



<https://jobable.govhelp.in/job/flipkart-jobs-vacancy-job-alert-regional-sales-manager-posts/>

Flipkart Jobs – Vacancy Job Alert – Regional Sales Manager Posts

Hiring organization
Flipkart

Job Location

India
Remote work from: IND

Date posted
March 16, 2024

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Valid through
31.08.2024

Base Salary

USD 12 - USD 21

APPLY NOW

Qualifications

Graduate, 12th

Employment Type

Full-time

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Description

Flipkart Recruitment 2024

Flipkart, India's leading e-commerce marketplace, is searching for talented and driven individuals to join our growing sales team. In this role, you will play a pivotal role in expanding our seller base and driving regional sales growth.

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Flipkart Jobs Near Me

Responsibilities:

- **Prospect and Onboard New Sellers:** Actively identify and develop relationships with potential sellers across your designated region. Guide them through the onboarding process, ensuring they understand Flipkart's policies and procedures for a successful launch on the platform.
- **Develop and Manage Seller Relationships:** Build strong, long-lasting relationships with existing sellers. Proactively identify their needs and challenges, and provide ongoing support to maximize their sales and profitability on Flipkart.
- **Drive Regional Sales Growth:** Set ambitious sales targets for your region and develop strategic plans to achieve them. Analyze market trends and competitor activity to identify new business opportunities.

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Flipkart Careers

Skills:

- Bachelor's Degree in Business Administration, Marketing, or a related field (or actively pursuing).
- Excellent communication and interpersonal skills, with the ability to build rapport with people from diverse backgrounds.
- Strong analytical and problem-solving skills.
- Proficiency in MS Office Suite (Word, Excel, PowerPoint).

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