



<https://jobable.govhelp.in/job/flipkart-jobs-near-me-jobs-card-front-office-staff-posts/>

## Flipkart Jobs Near Me – Jobs Card – Front Office Staff Posts

### Job Location

India  
Remote work from: IND

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### Base Salary

USD 12 - USD 22

### Qualifications

Graduate, 12th

### Employment Type

Full-time

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### Description

## Flipkart Recruitment 2024

As a Front Office Staff at Flipkart, you'll be the driving force behind onboarding new sellers and expanding our marketplace reach. You'll build strong relationships with potential sellers, understand their needs, and present compelling solutions that drive their success on our platform. You'll be responsible for exceeding assigned sales targets and contributing to the overall growth of the marketplace.

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## Flipkart Jobs For Freshers

### Responsibilities:

- **Prospect and qualify potential sellers:** Identify and reach out to new sellers across various categories, understand their business goals, and assess their suitability for the Flipkart platform.
- **Present and negotiate compelling proposals:** Tailor your approach to each seller, highlighting the benefits of joining Flipkart and showcasing how our platform can help them achieve their business objectives.
- **Close deals and onboard new sellers:** Guide sellers through the onboarding process, ensuring smooth integration and a positive experience.
- **Build and maintain relationships:** Cultivate strong relationships with sellers, providing ongoing support and addressing their concerns to foster long-term partnerships.
- **Achieve sales targets:** Drive revenue growth by exceeding assigned sales

### Hiring organization

Flipkart

### Date posted

March 16, 2024

### Valid through

31.08.2024

APPLY NOW

targets through proactive prospecting, effective communication, and persuasive negotiation.

- **Stay updated:** Keep yourself abreast of industry trends, competitor offerings, and Flipkart's latest initiatives to effectively engage with potential sellers.

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#### Flipkart Careers

##### Skills:

- **Excellent communication and interpersonal skills:** Build rapport, articulate complex information clearly, and actively listen to understand seller needs.
- **Strong negotiation and persuasion:** Present compelling arguments, handle objections effectively, and close deals confidently.
- **Target-oriented and driven:** Set ambitious goals, work independently, and consistently achieve or surpass targets.
- **Time management and organizational skills:** Manage multiple tasks efficiently, meet deadlines, and prioritize effectively.
- **Proactive and adaptable:** Take initiative, learn quickly, and adapt to changing situations and market trends.

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##### Important Links

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