



<https://jobable.govhelp.in/job/flipkart-jobs-near-me-job-card-sales-person/>

Flipkart Jobs Near Me – Job Card – Sales Person

Job Location

India
Remote work from: IND

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Base Salary

USD 11 - USD 22

Qualifications

Graduate, 12th

Employment Type

Full-time

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Description

Flipkart Jobs Near Me

As a Sales Person at Flipkart, you'll be the driving force behind onboarding new sellers and expanding our marketplace reach. You'll build strong relationships with potential sellers, understand their needs, and present compelling solutions that drive their success on our platform. You'll be responsible for exceeding assigned sales targets and contributing to the overall growth of the marketplace.

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Flipkart Jobs For Freshers

Responsibilities:

- **Prospect and qualify potential sellers:** Identify and reach out to new sellers across various categories, understand their business goals, and assess their suitability for the Flipkart platform.
- **Present and negotiate compelling proposals:** Tailor your approach to each seller, highlighting the benefits of joining Flipkart and showcasing how our platform can help them achieve their business objectives.
- **Close deals and onboard new sellers:** Guide sellers through the onboarding process, ensuring smooth integration and a positive experience.
- **Build and maintain relationships:** Cultivate strong relationships with sellers, providing ongoing support and addressing their concerns to foster long-term partnerships.
- **Achieve sales targets:** Drive revenue growth by exceeding assigned sales targets through proactive prospecting, effective communication, and

Hiring organization

Flipkart

Date posted

February 24, 2024

Valid through

31.08.2024

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persuasive negotiation.

- **Stay updated:** Keep yourself abreast of industry trends, competitor offerings, and Flipkart's latest initiatives to effectively engage with potential sellers.

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Flipkart Careers

Skills:

- **Excellent communication and interpersonal skills:** Build rapport, articulate complex information clearly, and actively listen to understand seller needs.
- **Strong negotiation and persuasion:** Present compelling arguments, handle objections effectively, and close deals confidently.
- **Target-oriented and driven:** Set ambitious goals, work independently, and consistently achieve or surpass targets.
- **Time management and organizational skills:** Manage multiple tasks efficiently, meet deadlines, and prioritize effectively.
- **Proactive and adaptable:** Take initiative, learn quickly, and adapt to changing situations and market trends.

Tags:

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