



<https://jobable.govhelp.in/job/flipkart-jobs-for-freshers-job-search-marketing-sales-representative/>

Flipkart Jobs For Freshers - Job Search - Marketing Sales Representative

Hiring organization
Flipkart

Job Location

India
Remote work from: IND

Date posted
February 3, 2024

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Valid through
31.08.2024

Base Salary

USD 10 - USD 22

APPLY NOW

Qualifications

Graduate, 12th

Employment Type

Full-time

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Description

Flipkart Jobs For Freshers

Flipkart, India's leading e-commerce marketplace, is transforming the way millions of Indians shop online. With a diverse product portfolio, innovative technology, and a customer-centric approach, we are shaping the future of retail in the country. As a Marketing Sales Representative, you'll be a vital part of our journey, contributing directly to Flipkart's continued growth and success.

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Responsibilities:

- Develop and implement effective sales strategies to achieve assigned targets for specific product categories or segments.
- Prospect and build strong relationships with key accounts, understanding their needs and challenges.
- Create compelling presentations and proposals that showcase the value proposition of Flipkart's offerings.
- Negotiate contracts and pricing to close deals and secure mutually beneficial partnerships.
- Track and analyze sales performance metrics, identifying areas for improvement and implementing corrective actions.
- Collaborate with cross-functional teams such as marketing, operations, and customer service to ensure a seamless customer experience.

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Flipkart Careers

Skills:

- Strong communication and interpersonal skills, with the ability to build rapport and trust with clients.
- Excellent presentation and negotiation skills, with the ability to persuasively communicate the value proposition.
- Proficient in Microsoft Office Suite and CRM software.
- Data-driven approach with the ability to analyze sales data and identify trends.
- Ability to work independently and as part of a team in a fast-paced environment.

Tags:

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