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Flipkart Jobs For Freshers – Job Change – Sales Operations Manager

Hiring organization
Flipkart

Job Location

India
Remote work from: IND

Date posted
February 5, 2024

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Valid through
31.08.2024

Base Salary
USD 11 - USD 20

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Qualifications
Graduate, 12th

Employment Type
Full-time

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Description

Flipkart Jobs For Freshers

As a Sales Operations Manager at Flipkart, you'll be the engine driving our sales team's efficiency and success. You'll wield your data analysis prowess and operational expertise to streamline processes, optimize workflows, and fuel growth. This is your chance to make a real impact on Flipkart's journey, ensuring smooth sailing at every stage of the sales cycle.

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Responsibilities:

- **Mastermind of Efficiency:** Analyze sales data, identify operational bottlenecks, and design and implement process improvements to boost team productivity and performance.
- **Data Whisperer:** Extract insights from sales metrics and reports, providing actionable data-driven recommendations to enhance sales strategies and decision-making.
- **Champion of Collaboration:** Foster seamless collaboration between Sales, Marketing, and other departments to optimize lead generation, conversion, and post-sale success.

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Flipkart Careers

Skills:

- Excellent analytical and problem-solving skills with a passion for data and numbers.
- Strong understanding of e-commerce sales processes and operations.
- Proven ability to design and implement process improvements in fast-paced environments.
- Exceptional communication and collaboration skills to build strong relationships across teams.
- Proficiency in data analysis tools (Excel, Tableau, etc.) and CRM systems.

Tags:

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