



<https://jobable.govhelp.in/job/flipkart-jobs-for-freshers-fast-job-director-of-sales/>

Flipkart Jobs For Freshers – Fast Job – Director of Sales

Job Location

India
Remote work from: IND

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Base Salary

USD 12 - USD 20

Qualifications

Graduate, 12th

Employment Type

Full-time

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Description

Flipkart Jobs For Freshers

As the Director of Sales at Flipkart, you will play a pivotal role in spearheading our sales journey. You will be responsible for building and leading high-performing sales teams, developing strategic partnerships, and achieving ambitious revenue targets. You will be empowered to leverage your expertise and creativity to drive exceptional growth in your assigned categories.

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Responsibilities:

- Craft and execute strategic sales plans for assigned categories, aligning them with overall business objectives.
- Lead and mentor a team of high-performing sales professionals, fostering a culture of collaboration and high performance.
- Develop and maintain strong relationships with key vendors and partners, securing the best deals and ensuring win-win partnerships.
- Drive effective sales strategies, implement initiatives to increase market share and brand awareness.
- Analyze market trends, competitor landscape, and customer insights to identify growth opportunities.
- Stay informed about the latest e-commerce trends and technologies, and implement them to optimize sales processes.

Hiring organization

Flipkart

Date posted

February 2, 2024

Valid through

31.08.2024

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Flipkart Careers

Skills:

- 10+ years of experience in sales management within the e-commerce or retail industry.
- Proven track record of exceeding sales targets and exceeding revenue growth.
- Strong leadership skills with the ability to motivate, coach, and develop high-performing teams.
- Excellent communication and interpersonal skills, with the ability to build strong relationships with stakeholders.
- Deep understanding of e-commerce market dynamics, customer behavior, and competitive landscape.
- Strategic thinking and analytical skills, with the ability to translate insights into actionable strategies.
- Proficiency in data analysis and CRM tools.

Tags:

flipkart recruitment 2024,flipkart hiring 2024,flipkart new vacancy,flipkart jobs from home,flipkart work from home,flipkart,flipkart job vacancy,flipkart new vacancy 2024,flipkart company job 2024,flipkart packing job 2024,flipkart vacancy 2024,flipkart jobs,flipkart work from home job,flipkart work from home jobs,flipkart jobs work from home,flipkart new job vacancy 2024,flipkart work from home jobs interview

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