



<https://jobable.govhelp.in/job/e-kart-recruitment-2024-all-india-jobs-sales-and-marketing-executive-post/>

## E-kart Recruitment 2024 – All India Jobs – Sales and Marketing Executive Post

**Hiring organization**  
E-kart

### Job Location

India  
Remote work from: IND

**Date posted**  
January 6, 2024

(adsbygoogle = window.adsbygoogle || []).push({});

**Valid through**  
31.08.2024

### Base Salary

USD 10,200 - USD 19,500

APPLY NOW

### Qualifications

Graduate, 12th

### Employment Type

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});

### Description

## E-kart Recruitment 2024

E-kart is transforming the way people shop in India, offering a vast selection of products across various categories and delivering them directly to their doorsteps. As a Sales and Marketing Executive, you'll play a crucial role in driving sales, building brand awareness, and expanding E-kart's reach across different regions and customer segments.

## E-kart Careers

### Responsibilities:

- Develop and implement sales strategies to achieve assigned targets.
- Identify and qualify potential leads through various channels (online, offline, referrals).
- Build and maintain relationships with existing and new customers.
- Present product features and benefits to potential customers and address their queries.
- Negotiate and close deals, ensuring mutually beneficial outcomes.
- Develop and execute marketing campaigns to promote E-kart's offerings and brand.
- Monitor market trends and competitor activity to inform sales and marketing strategies.
- Analyze sales data and prepare reports to track progress and identify areas for improvement.
- Contribute to the overall growth and success of E-kart.

(adsbygoogle = window.adsbygoogle || []).push({});

## E-kart Jobs near me

### Skills:

- Bachelor's degree in Marketing, Business Administration, or a related field (preferred).
- Minimum 1-2 years of experience in sales and marketing, preferably in the e-commerce industry.
- Strong communication and interpersonal skills, with the ability to build rapport and trust.
- Excellent written and verbal communication skills, with the ability to present product information persuasively.
- Negotiation and closing skills to secure deals and achieve sales targets.
- Proficiency in computer skills and relevant software applications (CRM, marketing automation tools).
- Ability to work independently and as part of a team in a fast-paced environment.
- Strong analytical and problem-solving skills.
- Proactive, self-motivated, and results-oriented with a passion for exceeding expectations.
- Knowledge of the Indian e-commerce market and consumer trends is a plus.
- Fluency in Hindi and English is a must. Additional regional language proficiency is a plus, depending on the assigned location.

**Important Links**

**Find the Link in [Apply Now](#) Button**

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});