



<https://jobable.govhelp.in/job/colgate-hiring-vacancy-private-jobs-director-of-sales-posts/>

## Colgate Hiring Vacancy – Private Jobs – Director of Sales Posts

**Hiring organization**  
Colgate

### Job Location

India  
Remote work from: IND

**Date posted**  
February 13, 2024

(adsbygoogle = window.adsbygoogle || []).push({});

**Valid through**  
31.08.2024

### Base Salary

USD 10 - USD 21

APPLY NOW

### Qualifications

Graduate, 12th

### Employment Type

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});  
(adsbygoogle = window.adsbygoogle || []).push({});

### Description

## Colgate Hiring Vacancy

As Director of Sales, you'll be responsible for developing and executing sales strategies that achieve ambitious revenue and market share goals. You'll lead a high-performing team of sales professionals, motivating and coaching them to exceed expectations. Additionally, you'll stay ahead of market trends, identifying new opportunities and forging strategic partnerships to expand our reach.

(adsbygoogle = window.adsbygoogle || []).push({});

## Colgate Careers

### Responsibilities:

- **Lead Strategy & Execution:** Develop and implement comprehensive sales plans aligned with overall business objectives. Conduct regular market analyses, identifying opportunities for growth and ensuring product placement with key retailers and distributors.
- **Team Leadership & Development:** Build and manage a high-performing sales team, providing coaching, mentoring, and performance management. Foster a collaborative and results-oriented environment that cultivates talent and drives excellence.
- **Customer Relationship Management:** Establish and maintain strong relationships with key customers and distributors, negotiating profitable contracts and exceeding expectations. Represent Colgate-Palmolive with professionalism and integrity, building trust and lasting partnerships.

- **Data-Driven Decision Making:** Leverage data analytics to track progress, identify areas for improvement, and optimize sales strategies. Translate insights into actionable plans that deliver measurable results.

(adsbygoogle = window.adsbygoogle || []).push({});

**If You Want to Get Notifications about Various Jobs, Join our Telegram Channel Now and Get notified Daily about the Latest Jobs**



**Colgate Jobs Near Me**

**Skills:**

- Bachelor's degree in Business Administration, Marketing, or related field, with a minimum of 10 years of experience in sales management.
- Proven track record of exceeding sales targets and achieving revenue growth.
- Strong leadership and team-building skills with the ability to motivate and coach others.
- Excellent communication, negotiation, and presentation skills.
- Deep understanding of consumer goods industry and retail landscape.
- Highly analytical and data-driven approach to decision making.
- Fluency in English and working knowledge of additional languages a plus.

**Tags:**

colgate recruitment,colgate recruitment process,colgate reviews,colgate company job recruitment,colgate hiring,colgate personality test,colgate employment,colgate assessment test,colgate aptitude test,colgate careers,colgate employment test,colgate salary,colgate internship,colgate excel test

**If You Want to Get Notification about Various Jobs, Join our WhatsApp Channel Now and Get notified Daily about Latest Jobs**



**Click to Join**

**Important Links**

**Find the Link in [Apply Now](#) Button**

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});