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## Colgate Hiring Job Vacancy – Job Card – Sales Associate in Colgate

**Hiring organization**  
Colgate

### Job Location

India  
Remote work from: IND

**Date posted**  
February 9, 2024

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**Valid through**  
31.08.2024

**Base Salary**  
USD 12 - USD 20

APPLY NOW

**Qualifications**  
Graduate, 12th

**Employment Type**  
Full-time

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### Description

## Colgate Hiring Job Vacancy

As a Sales Associate, you will play a crucial role in representing Colgate's iconic brands and ensuring our products reach the shelves and homes of happy customers. You'll be responsible for building strong relationships with retailers and distributors, promoting our products through engaging interactions, and driving sales through effective merchandising and inventory management. This is an exciting opportunity to gain valuable experience in the fast-paced consumer goods industry, develop your sales and communication skills, and contribute to the success of a renowned brand.

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## Colgate Careers

### Responsibilities:

- **Cultivate Relationships:** Build and maintain positive relationships with retail store managers and staff, understanding their needs and preferences.
- **Drive Sales:** Proactively promote Colgate products through engaging product demonstrations, upselling, and cross-selling strategies to maximize sales and revenue.
- **Merchandise Mastery:** Ensure optimal product visibility and availability by maintaining accurate inventory levels, creating eye-catching displays, and adhering to merchandising guidelines.
- **Knowledge is Power:** Stay updated on Colgate's product offerings,

promotions, and competitor landscape to provide informed recommendations and answer customer inquiries.

- **Team Player:** Collaborate effectively with colleagues and store staff to achieve shared goals and ensure a positive customer experience.

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**Skills:**

- Minimum of 1 year of retail sales experience preferred.
- Excellent communication and interpersonal skills, with the ability to build rapport and connect with diverse individuals.
- Strong problem-solving and analytical skills.
- Highly organized and detail-oriented, with the ability to prioritize tasks and meet deadlines.
- Enthusiasm for Colgate products and a passion for exceeding customer expectations.

**Tags:**

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