



<https://jobable.govhelp.in/job/citi-bank-careers-job-search-job-card-for-ho-sales-manager/>

Citi Bank Careers – Job Search – Job Card For HO Sales Manager

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

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Base Salary

USD 15 - USD 25

Qualifications

Graduate, Post Graduate

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Employment Type

Full-time

Description

Citibank Recruitment 2024: Build a Fulfilling Career as a Sales Leader (Remote)

Are you a passionate and driven individual with a knack for building relationships and exceeding sales targets? Do you thrive in a fast-paced environment and enjoy helping others achieve their financial goals? If so, then a career as a Sales Leader at Citibank could be the perfect fit for you!

Citibank Jobs Near Me

Citibank is a leading global bank with a long history of innovation and excellence. We offer a wide range of financial products and services to millions of customers around the world. As a Sales Leader, you'll play a key role in driving our sales growth and helping our clients achieve their financial goals.

Summary

In this exciting role, you'll lead a team of high-performing sales professionals. You'll be responsible for developing and executing sales strategies, coaching and mentoring your team, and exceeding ambitious sales targets. You'll also be responsible for building strong relationships with clients and identifying new business opportunities.

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Hiring organization

Citi Bank

Date posted

March 26, 2024

Valid through

31.12.2024

APPLY NOW

Key Responsibilities

- Develop and execute territory-specific sales plans to achieve aggressive sales goals.
- Recruit, coach, and mentor a high-performing team of sales professionals.
- Train your team on Citibank's products and services, ensuring they have the knowledge and skills to effectively sell to clients.
- Identify and qualify new leads for your team.
- Build strong relationships with clients, understand their financial needs, and recommend solutions that meet their goals.
- Manage and track sales performance metrics and hold your team accountable for achieving results.
- Stay up-to-date on industry trends and competitor offerings to ensure you're always ahead of the curve.
- Foster a positive and collaborative work environment where your team can thrive.

Required Skills and Qualifications

- Minimum of 3-5 years of experience in sales leadership, preferably in the financial services industry.
- Proven track record of exceeding sales targets.
- Strong coaching and mentoring skills.
- Excellent communication, presentation, and interpersonal skills.
- Ability to build strong relationships with clients and colleagues.
- In-depth knowledge of financial products and services (a plus).
- Bachelor's degree in Business Administration, Finance, or a related field (preferred).

Experience

This role is open to both experienced sales professionals and individuals looking to take the next step in their careers. We offer a comprehensive training program to help you develop the skills and knowledge you need to be successful.

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Why Join Citibank ?

At Citibank, you'll be joining a company that's committed to its employees' success. We offer a competitive salary and benefits package, including health insurance, paid time off, and a generous retirement plan. We also offer a variety of professional development opportunities to help you grow your career. Here are just a few

reasons why you'll love working at Citibank:

- **Competitive Salary and Benefits Package:** We offer a salary and benefits package that's competitive with the top financial institutions in the industry.
- **Opportunity for Growth:** We're a growing company with a lot of room for advancement. We offer a variety of professional development opportunities to help you reach your full potential.
- **Positive Work Environment:** We're committed to creating a positive and collaborative work environment where our employees can thrive.
- **Make a Difference:** You'll have the opportunity to help people achieve their financial goals and make a real difference in their lives.
- **Remote Work:** We offer the flexibility of remote work, allowing you to work from the comfort of your own home.

Application Process

To apply for this exciting opportunity, please submit your resume and cover letter online. In your cover letter, please tell us why you're interested in this role and what you can bring to Citibank.

Motivate to Join

We're looking for passionate and driven individuals who are excited about building a successful career in sales. If you're ready to take on a challenging and rewarding role, then we encourage you to apply!

General Overview

As a Sales Leader at Citibank, you'll play a vital role in our continued success. You'll have the opportunity to develop your skills, build a rewarding career, and make a real difference in the lives of our clients.

Join Citibank today and start building your future!

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Click to Join

Important Links

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