



Bandhan Bank

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Bandhan Bank Careers – All Job For You – Jobs For Account Manager

Job Location

Balepete, 560053, Bangalore, Karnataka, India

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Base Salary

USD 13 - USD 26

Qualifications

Graduate, Post Graduate

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Employment Type

Full-time

Description

Bandhan Bank Recruitment 2024

Are you passionate about building and nurturing strong client relationships? Do you thrive in a fast-paced environment where you can make a real impact? If so, then a career as an Account Manager at Bandhan Bank could be the perfect opportunity for you.

Bandhan Bank Jobs Near Me

Bandhan Bank is one of India's leading private sector banks, with a mission to provide inclusive banking services to a wide range of customers, particularly those in underbanked and unbanked segments. We are a growing and dynamic organization, and we're looking for talented individuals to join our team.

Summary

In this role, you will play a pivotal role in managing and growing our client base. You will be responsible for developing strong relationships with assigned clients, understanding their needs, and providing them with exceptional service. You will also be responsible for identifying new business opportunities and exceeding client expectations.

This is a great opportunity for a highly motivated and results-oriented individual who is passionate about building long-term client relationships.

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Hiring organization

Bandhan Bank

Date posted

March 27, 2024

Valid through

31.12.2024

APPLY NOW

Key Responsibilities

- Build and maintain strong relationships with assigned clients, acting as their primary point of contact.
- Proactively identify client needs and recommend solutions that meet their specific requirements.
- Manage client accounts effectively, ensuring timely delivery of services and exceeding expectations.
- Develop and implement strategies to grow existing client relationships and generate new business opportunities.
- Regularly communicate with clients, keeping them informed of progress and addressing any concerns they may have.
- Prepare and deliver presentations to clients, clearly communicating the value proposition of Bandhan Bank's products and services.
- Collaborate effectively with internal teams, including product development, marketing, and customer service, to ensure seamless client experience.
- Monitor and analyze client data to identify trends and opportunities for improvement.
- Set and achieve ambitious sales targets.
- Contribute to the development and implementation of effective account management strategies.

Required Skills and Qualifications

- Bachelor's degree in Business Administration, Finance, or a related field (or equivalent experience).
- Minimum 2-4 years of experience in account management or a related role.
- Proven track record of building and maintaining strong client relationships.
- Excellent communication, interpersonal, and negotiation skills.
- Strong analytical and problem-solving skills.
- Ability to work independently and as part of a team.
- Excellent time management and organizational skills.
- Proficiency in MS Office Suite and CRM software.

Experience

This role is open to both freshers and experienced professionals. For freshers, a strong academic background, relevant internships, and eagerness to learn are highly desirable. For experienced professionals, a proven track record of success in account management and a deep understanding of the financial services industry are essential.

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Why Join Bandhan Bank ?

At Bandhan Bank, we offer a competitive salary and benefits package, including health insurance, paid time off, and opportunities for professional development. We are also a company that is committed to diversity and inclusion, and we value the unique perspectives that each employee brings to the table.

Here are some of the reasons why you should consider joining Bandhan Bank:

- **Opportunity to make a real impact:** You will be playing a vital role in helping us achieve our mission of providing financial inclusion to all.
- **Fast-paced and dynamic environment:** You will have the opportunity to learn and grow in a challenging and rewarding environment.
- **Competitive salary and benefits package:** We offer a comprehensive benefits package that includes health insurance, paid time off, and opportunities for professional development.
- **Commitment to diversity and inclusion:** We value the unique perspectives that each employee brings to the table.
- **Great place to work:** We are a friendly and collaborative company that is committed to creating a positive work environment for all employees.

Application Process

To apply for this position, please submit your resume and cover letter online. In your cover letter, please tell us why you are interested in this role and how your skills and experience make you a qualified candidate.

Join Us and Make a Difference

If you are looking for a challenging and rewarding career opportunity, then we encourage you to apply for this position. We look forward to hearing from you!

General Overview

As an Account Manager at Bandhan Bank, you will be responsible for developing and maintaining strong relationships with our clients. You will be a trusted advisor who helps our clients achieve their financial goals. You will also be a key player in our growth strategy, helping us to expand our client base and generate new business.

This is a great opportunity for a highly motivated and results-oriented individual who is passionate about building long-term client relationships.

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