

## Asian Paints Careers – Job Search – Fast Jobs For Business Development Representative

**Hiring organization**  
Asian Paints

### Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

### Date posted

April 4, 2024

### Valid through

31.12.2024

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### Base Salary

USD 13 - USD 24

### Qualifications

12th Pass, Graduate, Post Graduate

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### Employment Type

Full-time

### Description

## Asian Paints Recruitment 2024

Do you have a passion for the paint and décor industry and a drive to succeed? Are you excited about the prospect of working for a leading company that transforms living spaces? If so, then a career as a Business Development Representative at Asian Paints might be the perfect opportunity for you!

### Why Join Us?

At Asian Paints, we're more than just a paint company. We're a team of passionate individuals dedicated to creating innovative solutions and inspiring self-expression through color. We take pride in fostering a work environment that empowers our employees to grow and develop their careers.

In this role, you'll play a vital role in expanding our reach and building strong relationships with new clients. You'll have the opportunity to contribute to the success of a renowned brand while working alongside a talented and supportive team.

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### Responsibilities

- Conduct market research to identify potential new clients within the assigned territory.
- Develop and implement strategies to generate leads and build relationships with key decision-makers.
- Present and promote Asian Paints' products and services to potential

clients, highlighting their unique features and benefits.

- Negotiate and close deals, ensuring adherence to company pricing and policies.
- Prepare and maintain accurate sales reports and track progress towards assigned targets.
- Collaborate with other departments, such as marketing and sales, to ensure a seamless customer experience.
- Stay up-to-date on industry trends and competitor offerings to maintain a competitive edge.

## Asian Paints Jobs Near Me

### Required Skills and Qualifications

- Bachelor's degree in Business Administration, Marketing, or a related field (or equivalent experience).
- Minimum of 0-2 years of experience in a business development or sales role (freshers can also apply).
- Excellent communication and interpersonal skills, with the ability to build rapport with clients.
- Strong analytical and problem-solving skills.
- Self-motivated and results-oriented, with a target-driven approach.
- Proficiency in MS Office Suite and CRM software is a plus.
- A valid driver's license and willingness to travel (if necessary) is preferred.

### Experience

This role is a great opportunity for both experienced professionals and enthusiastic freshers. We're looking for individuals with a strong foundation in business development principles and a willingness to learn and grow within our dynamic organization.

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### Why Choose Asian Paints?

At Asian Paints, we offer a comprehensive benefits package that includes competitive compensation, health insurance, paid time off, and opportunities for professional development. We foster a collaborative and supportive work environment where your contributions are valued, and you're encouraged to reach your full potential.

Join us and be a part of a company that's not just about paint, but about creating

beautiful spaces and inspiring people.

### **Application Process**

To apply, please submit your resume and a cover letter that highlights your relevant skills and experience. We look forward to hearing from you!

### **Join a Company That Values You**

At Asian Paints, we believe in creating a work environment that is not only challenging but also rewarding. We offer a competitive compensation package, a strong focus on employee development, and a culture that values innovation and collaboration.

Here are some of the benefits you can enjoy as a part of our team:

- Competitive salary and benefits package
- Comprehensive health insurance plan
- Paid time off, including vacation days, sick leave, and personal days
- Opportunities for professional development and training
- A collaborative and supportive work environment
- Recognition and rewards programs
- Chance to be a part of a leading company that's shaping the future of the paint and décor industry

### **Become a Part of Our Success Story**

We're looking for passionate and talented individuals who are eager to contribute to the continued success of Asian Paints. If you're looking for a challenging and rewarding career opportunity, we encourage you to apply!

### **In Conclusion**

As a Business Development Representative at Asian Paints, you'll play a key role in driving our sales growth and expanding our market reach. You'll have the opportunity to work with a talented team, develop your skills, and contribute to the success of a leading company in the paint and décor industry.

If you're a highly motivated individual with a passion for sales and building relationships, we encourage you to apply!

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**Important Links**

**Find the Link in [Apply Now](#) Button**

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