



<https://jobable.govhelp.in/job/amazon-recruitment-2024-all-india-jobs-b2b-sales-specialist-post/>

## Amazon Recruitment 2024 – All India Jobs – B2B Sales Specialist Post

**Hiring organization**  
Amazon

### Job Location

India  
Remote work from: IND

**Date posted**  
January 10, 2024

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**Valid through**  
31.08.2024

### Base Salary

USD 11,200 - USD 18,000

APPLY NOW

### Qualifications

12th/ Graduate

### Employment Type

Full-time

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### Description

## Amazon Recruitment 2024

As a B2B Sales Specialist at Amazon Business, you'll play a pivotal role in expanding Amazon's reach and impact within the Indian B2B market. You'll be responsible for identifying and qualifying new business opportunities, developing strong relationships with key decision-makers, and crafting compelling sales strategies to secure deals and achieve ambitious targets.

## Amazon Careers

### Responsibilities:

- Prospect and qualify new B2B customers across various industries and segments.
- Develop and deliver persuasive sales presentations that showcase the value proposition of Amazon Business solutions.
- Negotiate and close deals with clients, ensuring mutually beneficial outcomes.
- Build and nurture strong relationships with key decision-makers within target accounts.
- Provide ongoing support to existing customers, ensuring their satisfaction and loyalty.
- Analyze market trends and competitor activity to stay ahead of the curve.
- Contribute to the development and execution of regional sales strategies.

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## Amazon Jobs near me

### Skills:

- Minimum Bachelor's degree in Business Administration, Marketing, or a related field.
- 3+ years of proven experience in B2B sales, preferably within the e-commerce or technology sector.
- Strong understanding of the Indian B2B market and its key players.
- Excellent communication and interpersonal skills with the ability to build rapport and trust.
- Proven ability to negotiate effectively and close deals.
- Strong analytical and problem-solving skills.
- Ability to work independently and as part of a team in a fast-paced environment.

**Important Links** **Find the Link in [Apply Now](#) Button**

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