



<https://jobable.govhelp.in/job/amazon-recruitment-2023-24-amazon-careers-sales-operations-manager-post/>

Amazon Recruitment 2023-24 – Amazon Careers – Sales Operations Manager Post

Hiring organization
Amazon

Job Location

India
Remote work from: IND

Date posted
December 28, 2023

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Valid through
31.08.2024

Base Salary

USD 12,200 - USD 18,400

APPLY NOW

Qualifications

12th/ Graduate

Employment Type

Full-time

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Description

Amazon Recruitment 2023-24

Amazon, the global e-commerce leader, is searching for talented individuals like you to join our team as Sales Operations Managers in 2023-24. This is your chance to be the hidden hand behind success, crafting the operational magic that empowers our sales teams to excel in a fast-paced and ever-evolving landscape.

Amazon Careers

Responsibilities:

- Analyze sales data, identify trends, and develop insights to inform strategic decision-making.
- Design and implement efficient sales processes, workflows, and reporting systems.
- Manage and optimize CRM systems, ensuring data accuracy and accessibility.
- Develop and implement sales forecasting models and track performance against targets.
- Identify and implement automation opportunities to streamline workflows and improve efficiency.
- Collaborate with sales teams to address challenges, provide support, and ensure alignment with strategic goals.
- Manage relationships with vendors and service providers related to sales operations technology.
- Stay updated on the latest sales methodologies, tools, and technologies and

recommend their application.

- Develop and deliver training programs for sales teams on operational processes and systems.

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Amazon Jobs near me

Skills:

- Proven experience in sales operations or a related field, preferably within e-commerce.
- Strong analytical and problem-solving skills with the ability to translate data into actionable insights.
- Excellent communication and interpersonal skills to collaborate effectively with diverse teams.
- Proficiency in data analysis tools (e.g., Excel, SQL) and CRM systems.
- Project management skills and the ability to manage multiple priorities simultaneously.
- Strong attention to detail and a commitment to accuracy and efficiency.
- Passion for continuous improvement and a drive to optimize processes for maximum impact.

Important Links **Find the Link in [Apply Now](#) Button**

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