



<https://jobable.govhelp.in/job/airtel-recruitment-2024-job-application-internal-sales-executive-post/>

Airtel Recruitment 2024 – Job Application – Internal Sales Executive Post

Hiring organization
Airtel

Job Location

India
Remote work from: IND

Date posted
January 9, 2024

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Valid through
31.08.2024

Base Salary

USD 11,300 - USD 18,000

APPLY NOW

Qualifications

12th/ Graduate

Employment Type

Full-time

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Description

Airtel Recruitment 2024

We're seeking a talented and driven Internal Sales Executive to join our dynamic team and contribute to our continued growth. In this role, you'll be responsible for identifying and qualifying sales opportunities, nurturing customer relationships, and closing deals for our diverse range of telecom products and services.

Airtel Careers

Responsibilities:

- **Identify and assess internal sales opportunities:** Proactively research and analyze potential sales leads within Airtel's departments, identifying areas where our products and services can create value.
- **Develop and present compelling proposals:** Craft persuasive presentations and pitches that showcase the benefits of your offerings, addressing specific needs and challenges faced by internal stakeholders.
- **Negotiate and close deals:** Secure internal buy-in for your proposals, negotiating mutually beneficial agreements and ensuring smooth implementation of new sales initiatives.
- **Build strong relationships:** Foster positive and productive relationships with colleagues across different departments, acting as a trusted advisor and resource for internal sales needs.
- **Track and analyze data:** Monitor key performance indicators and sales metrics, providing valuable insights to optimize internal sales strategies and maximize revenue potential.

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Airtel Jobs near me

Skills:

- **Excellent communication and interpersonal skills:** You're a confident communicator who can build rapport and trust with diverse stakeholders, effectively presenting complex information in a clear and concise manner.
- **Sales acumen and strategic thinking:** You possess a strong understanding of sales principles and can develop effective sales strategies tailored to specific internal needs.
- **Analytical and problem-solving skills:** You can analyze data, identify trends, and develop solutions to overcome challenges, ensuring successful implementation of internal sales initiatives.
- **Proactive and results-oriented:** You're a self-starter with a drive to achieve and exceed goals, taking ownership of your work and consistently exceeding expectations.
- **Strong computer literacy and proficiency in CRM tools:** You're comfortable working with technology, leveraging relevant software and tools

to manage your workload and track progress.

Important Links

Find the Link in [Apply Now](#) Button

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