

Advertising Salesperson – All Job For You – PhonePe Jobs Hiring For Freshers

Hiring organization
PhonePe

Job Location

India
Remote work from: IND

Date posted
February 5, 2024

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Valid through
31.08.2024

Base Salary

USD 11 - USD 22

APPLY NOW

Qualifications

Graduate, 12th Pass

Employment Type

Full-time

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Description

Advertising Salesperson

As an Advertising Salesperson at PhonePe, you'll play a pivotal role in driving our advertising revenue by creating and executing strategic partnerships with brands across diverse industries. You'll leverage your communication and sales prowess to tailor solutions that unlock PhonePe's vast user base and deliver exceptional value to our partners. This is an exciting opportunity for a passionate and results-oriented individual to shape the future of advertising within the dynamic fintech landscape.

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PhonePe Careers

Responsibilities:

- Prospect and identify potential brand partners across various industries.
- Develop and present compelling advertising proposals that align with brand objectives and leverage PhonePe's unique offerings.
- Negotiate and close advertising deals, ensuring mutually beneficial partnerships.
- Manage assigned accounts, building strong relationships with brand representatives.
- Monitor campaign performance and provide data-driven insights to optimize results.
- Stay updated on industry trends and identify new advertising opportunities.

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Phonepe Jobs For Freshers

Skills:

- Minimum 1 year of sales experience, preferably in the digital advertising or media industry.
- Strong understanding of the Indian advertising landscape and digital marketing ecosystem.
- Excellent communication and presentation skills, with the ability to build rapport and negotiate effectively.
- Data-driven approach to problem-solving and a keen eye for identifying growth opportunities.
- Ability to work independently and as part of a team, meeting deadlines and exceeding targets.
- Freshers with a bachelor's degree in any discipline and a strong entrepreneurial spirit are encouraged to apply.

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