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## Aditya Birla Group Latest Job – Fast Job – Job Alert For Telemarketer

**Hiring organization**  
Aditya Birla Group

### Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

### Date posted

March 22, 2024

### Valid through

31.12.2024

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### Base Salary

USD 12 - USD 21

### Qualifications

12th Pass, Graduate, Post Graduate

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### Employment Type

Full-time

### Description

## Aditya Birla Group Recruitment 2024

**Do you thrive in a fast-paced environment and enjoy connecting with people?**

**Are you passionate about building relationships and exceeding targets?**

**If so, a career as a Telemarketer at Aditya Birla Group could be the perfect opportunity for you!**

Aditya Birla Group is a leading Indian multinational conglomerate, operating in 36 countries across 24 sectors like metals, cement, financial services, telecom, and more. We're known for our commitment to innovation, sustainability, and social responsibility.

In this exciting role, you'll play a vital part in our growth strategy by reaching out to potential customers and generating leads through phone calls. You'll be responsible for educating them about our industry-leading products and services, understanding their needs, and building long-term relationships.

### Why Join Us?

- **Make a real impact:** You'll be at the forefront of connecting with customers and driving sales for a renowned and respected company.

- **Growth and development:** We offer extensive training programs and mentorship opportunities to help you hone your communication and sales skills.
- **Remote work flexibility:** Enjoy the freedom and convenience of working from anywhere in India.
- **Competitive compensation and benefits:** We provide a comprehensive benefits package that includes health insurance, paid time off, and more.
- **Be part of a winning team:** Work alongside a team of passionate and supportive colleagues in a dynamic and collaborative environment.

## Job Overview

As a Telemarketer at Aditya Birla Group, you'll be responsible for making outbound calls to potential customers to generate interest in our products and services. You'll leverage your communication and sales skills to educate customers about our offerings, address their concerns, and ultimately convert them into loyal customers.

This role is a great fit for individuals who are self-motivated, possess excellent communication skills, and have a genuine desire to build relationships.

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## Aditya Birla Group Jobs Near Me

### Key Responsibilities:

- Develop a deep understanding of Aditya Birla Group's products and services through comprehensive training.
- Conduct outbound calls to a designated list of potential customers.
- Deliver clear and concise presentations about our offerings, highlighting their benefits and value proposition.
- Actively listen to customer needs and concerns, providing solutions and addressing their pain points.
- Build rapport and establish positive relationships with potential customers.
- Qualify leads and identify sales opportunities by following established criteria.
- Record accurate call details and customer information in our CRM system.
- Meet and exceed individual sales targets through effective communication and persuasion skills.
- Continuously learn and improve your sales techniques to enhance performance.

### Required Skills and Qualifications:

- Excellent verbal and written communication skills in English.
- Strong active listening skills.
- The ability to build rapport and connect with people over the phone.
- A positive and enthusiastic attitude.
- Self-motivated and results-oriented with a drive to succeed.
- Proficiency in using CRM software is a plus.

### Experience:

This role is open to both freshers and experienced candidates. We are looking for individuals with a strong work ethic, a passion for sales, and a willingness to learn.

For experienced candidates, prior experience in telemarketing or sales will be a

plus.

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### **Why Join Aditya Birla Group?**

At Aditya Birla Group, we offer more than just a job; we offer a career with purpose. Here are some of the reasons why you'll love working with us:

- **Growth opportunities:** We are committed to fostering a culture of learning and development. You'll have access to a wide range of training programs and mentorship opportunities to help you develop your skills and advance your career.
- **Work-life balance:** We understand the importance of maintaining a healthy work-life balance. We offer flexible work arrangements and a comprehensive benefits package to support your well-being.
- **Collaborative environment:** You'll be working with a team of passionate, talented, and supportive colleagues who are dedicated to achieving success.
- **Competitive compensation and benefits:** We offer a competitive compensation package that includes health insurance, paid time off, and more.
- **Be a part of something bigger:** As a part of Aditya Birla Group, you'll be contributing to the success of a leading Indian conglomerate that makes a positive impact on millions of lives.

### **Application Process**

If you're a highly motivated individual with a passion for sales and building relationships, we encourage you to apply!

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